

**BEAUFORT COUNTY PARKS & LEISURE SERVICES
ADVISORY BOARD MINUTES**

Conference Room
Beaufort Industrial Park, Building 102
Thursday, April 7, 2011
2:30 PM

Board Members Present: Al Stern, Vice Chairman
Robert Anderson
Ronald Campbell
Chuck Culpepper
Terry Dingle
Tom Ertter
Norman Varnes

Board Members Absent: Arthur Middleton, Chairman

Staff Present: Morris Campbell, Community Services Director
Cris Roberson, PALS Co-Director
Joseph Penale, PALS Co-Director
Shannon Loper, Finance Department

Guest Present: Robert Peterson, Parent/Coach
Robert Geacy, Parent/Assistant Coach
Jeanne Willingham, Parent
Cindy Lewis, Parent
Daniel Connelly, Parent
Chris Carter, Parent
Julie Harvey, Parent
Jim Brown, Parent
Kyle Peterson, *The Island Packet & The Beaufort Gazette*

CALL TO ORDER

The meeting was called to order by Al Stern at 2:30 PM. This Board meeting is a reschedule for the March 3, 2011 meeting which had to be cancelled.

APPROVAL OF FEBRUARY 2, 2011 MINUTES

It was motioned by Al Stern to approve the February 3, 2011 minutes. The motion was seconded and passed unanimously.

PUBLIC COMMENT

Several parents and coaches voiced some concerns they had and would like to see some changes made for the better of the organization and our children. These concerns and changes are as follows:

- Uniforms – Purchasing of lower grade uniforms that did away with collegiate team name, uniforms not matching team or color they were assigned, wrong sizes, delivered at the last minute. The girls' softball teams were issued soccer pants (a safety issue).
- Issues From Last Year Still Note Resolved – *St. Helena* - Lighting/safety issues with breaker boxes. There are no bathrooms at Field #1. The batting cage is in horrendous condition. The netting is completely

tattered and useless, deep holes that are not being repaired on a weekly basis to allow the condition to be usable. The pitching net is falling apart. *Basil Green* - There are no batting cages. There are still extreme scheduling conflicts. *Burton Wells* - The lights at the fields are controlled by a company in Iowa. It makes absolutely no sense to me why we have to send an e-mail to someone in Iowa to turn on the lights at a ball field in Beaufort. I can't tell you how many times we've had to practice in the dark.

- Concessions – Once again we have not had concession stands opened at Bob Jones or Burton Wells. We understand that this is contracted out to a private entity where all the profits go that private individual or company and not back into the PALS organization. It should be run by PALS or parents or a group of parents that will put that money back into a PALS organization or a non-profit that is going to better fund our children and make things better for them. When you have a golden egg sitting there like the concession stands, it's foolish to allow that money to go to someone else. We're talking about not being able to put decent uniforms on kids, can't improve nets, the batting cages, fix bathrooms, etc. then your answer is sitting right in the middle of that brand new complex. That concession stand will generate a lot of money.
- Ceremonies/Trophies - At the beginning of the year we had opening ceremonies at each of the ballparks and it was a community event. They played the national anthem, brought out all the teams and introduced each player. At the end of the year we would recognize all the teams, we would give out trophies to the championship team and the second place team. Now they are handed to the coaches in a box and asked that they give them to the kids
- Parent Involvement – All the parents here want to help out as much as they can and make this program one we can all be proud of. We sat down and went through about an hour-and-a-half worth of suggestions that were submitted to PALS. We said bring us into the system; bring the parents in and bring the community in to help this system but it didn't happen. Some of the suggestions we've made we were to bring in parents, coaches and commissioners in these leagues. How about a Soccer Commissioner, a major league and minor league commission, a parent who can say two months out—sir, are the uniforms ready? No they are not ready, and then let's get going on the uniforms. Okay let's get the umpires together and have an umpires meeting. This commissioner could run all these programs, help out your people, help out the parents and bring it all together. It's almost impossible to get a hold of people who are willing to help. It's impossible to find someone who is willing to listen and help. Bluffton and Hilton Head have bailed out of the program. We've actually taken our kids out of the program and played ball at Hilton Head because the program is better.

Al Stern told the parents that we don't vote on things at this meeting, we do it in the future. However, he wanted to make some comments personally. I hear what you are saying and think it is intolerable. Here is what I want to see done from the administration (Joe)—we need to look at this in depth, do a study and come back to the Board not on June 2nd but well before that via e-mail—like a couple of weeks as to why it happened and what we are going to do to make sure it never happens again. I don't care how many budget cuts we've had there is no excuse for this. I think a lot of this comes from incompetency. We need to look at other suppliers; it should be open bids and let the Sportsman Shop bid like anyone else. The way they perform their job should be a part of the process. As far as the company doing the concessions, they should be evaluated to see what kind of job they are doing. If they are failing to open the concession when they should open a concession then that is not acceptable. Terminate the contract and put out the bid again. If the parents are willing to do it, let the parents do it. As for parents being in the mix, I think it is essential as they are our best assets. I think PALS would be blatantly stupid not to use the parents. As far as being sports commissioners, maybe yes, maybe no., I really don't know. But we need to look at where can the parents help and do a better job for us. I realize north of the Broad is where we are talking about right now. But if it works better north of the Broad, hey maybe it will work better south of the Broad.

Mike Manesitois commented that we've had a lot of conversations on some of these issues in the past and obviously more needs to be done. If we have an issue with an unsafe condition, and the comment about the lights was an issue last year, then that needs to be addressed immediately with Facilities. Mike said he had received some positive feedback as far as the field conditions were concerned. Some coaches volunteer without him asking and assist with the quality way the fields were maintained. The bleachers at Bob Jones were a problem but they have

been repaired. It was mentioned that at St. Helena field #1 (the large field) certainly has had some improvements. It had been dragged and looked very nice after the heavy rain. Field #2 seems to be neglected. They are playing off a temporary mound, on a flat field that is retaining water. A baseball field is supposed to be crowned and this one is not crowned. There is no pitcher's mound. We had a mound last year. Where did it go? What happened? Did it just get leveled?

Robert Geacy said there has been a noticeable change in the general appearance of the Bob Jones and Burton Wells fields in that they are well kept. The fields themselves have never really been the issue. There was an issue at Bob Jones where they ran some irrigation to drain the lines and field looks great. There are some things that are being repaired and I want to give credit where credit is due. The batting cages at Burton Wells were a disaster and they have been repaired. The nets are up and we understand that kids get out there and crank on the things and things tend to get vandalized; however, we understand that. The concern at St. Helena is that there hasn't been any attempt to make repairs on the equipment. Whoever put the mound out at Burton Wells #3 this past week actually took some care and time. They actually tried to mound the dirt up to it and smooth out the transition. I've seen kids get hit right in the face because the ball hits the front of it and comes up and nails them. The last thing I wanted to ask is how can we make our complaints and concerns known? If we are telling our Athletic Director and he doesn't really care then what happens is tempers start to flare at this level and by the time it gets to you, you would say well I could have taken care of that with one phone call.

There was mention about hearing gunshots while practicing at the St. Helena ball field. I was wondering how close were these gunshots to these kids. It was on the basketball court as we are leaving field #2 (less than 50 yards from where we are practicing.) The question was then asked if that's the only facility (St. Helena) they can practice or play at. The response was yes unless we use the school facility to practice at as all the other facilities are booked up. I'm just looking at the "oops, one of the kids got accidentally hit by gunshot." It's not uncommon at St. Helena ballpark. They have played out at St. Helena for years and even in the men's league and you can hear shotguns and everything else being shot around the neighborhood. The other night it was as we were leaving practice there was a group of kids there and we had stayed late for practice and lo and behold one of them fired off a gunshot right there in the ballpark. We packed up and left. We probably need to take a look at having the law enforcement drive by at certain times during practices. We could possibly shut down the basketball court after hours. We were there until about 9:00. Is it necessary to have those lights on at the basketball court past dark during daylight savings time. Those facilities are there for everyone but it is a security issue. Terry mentioned that we can certainly contact law enforcement to see if we can get some kind of representation drive through during the times we have the kids out there practicing.

Jim Brown said major league baseball gives away millions of dollars in grants to fix up fields every year. If you go to their home page, it's got a thing for grants and it says they emphasize anything that would help minority involvement in baseball from members of the United States because it has dwindled. I would like to suggest that we try to do the Penn Center fields for the St. Helena facility. There is no doubt it can be done to satisfy Penn Center, the County, and major league baseball. I am sure the County has somebody who does grant projects for them. They ask for architectural plans, building supply list, and a contractor list.

Al said that there were two things he wanted to Program Committee to look into. The first would be the major league baseball thing as this is a fabulous idea. Morris could help him with some contacts within the county and also within the facilities organization. Al said he thought the county had a grant writer or someone that does that. Morris said we could secure one. Secondly, he wanted to be proactive so we don't get bit again like we did today. He wants the Program Committee to look at the other sports to see if there are similar problems, maybe not as bad, maybe different kind of problems, but problems in the other sports that are making our taxpayers, users, players, and kids unhappy? If we can solve them now then it's going to be a whole lot easier than worrying about them later. Tom mentioned that some of the same issues are all over the board. Al mentioned that it would be interesting since soccer and basketball south of the Broad are not leagues of their own and are ran by PALS to see if those problems exist in those sports.

PALS INTERIM FINANCIAL STATEMENT AS OF FEBRUARY 28, 2011

Alan Eisenman, Beaufort County Finance Department, presented the unaudited PALS Interim Financial Statement as of February 28, 2011. It takes a few weeks after each month to close out as we get a lot of an invoice that come in from the previous month and that's why there is usually about a month or so lag between the time we present them and when the actual time is as of now. Page 1 is the General Funds which shows revenues and expenses as of February FY2011. Percentage of Budget column is important as we are in the eight month of our fiscal year and should be right around that 66% threshold for revenues and expenses. On the Revenue side we are at 77% of budget so we are ahead of the curve. We just had a lot of registration come in for the spring sports and pretty much February was the main month for getting those revenues in and so they may die down a little bit in the next few months. On the Expense side we are right at 66%. As long as those expenditures are pretty stable the rest of the year, we should be right at budget. We are also presenting the FY10 numbers as of February to give a better comparison of where we stand from last year. Revenues are up about \$6,000 and our expenses are down about \$300,000. Moving forward we have the Special Revenue Funds which have certain restrictions as to how these monies can be spent. The Fund Balance is the important number as it shows what is available to spend. PALS Capital Program has about \$62,000; PALS Impact Fees has about \$2.75million; State PARD Grants is zero Fund Balance which is where you want to be as your want your revenues to match your expenses; and the Summer Nutrition Program has about \$23,000. The next few pages detail the income statement, revenues and expenses for each of the special revenue funds. Page 11 details PALS Impact Fees by location. Daufuskie has a few hundred dollars, Bluffton has a little over a million dollars, Port Royal has \$180,000, Lady's Island has \$647,000 and St. Helena has a little less than \$800,000. A copy of his report is attached and can also be located at <http://www.bcgov.net/about-beaufort-county/administration/finance/documents/Funds%20100,%20230,232,%20234,%20902-907%20FY202011%20Q2%20PALS%20Financials.pdf>

SUMMER NUTRITIONAL PROGRAM

Andy Stevenson talked about the summer food service program which began as a pilot project across the United States in 1969. It has been in Beaufort County in about 1975 and is sponsored by PALS with the support and approval of County Council since 1979. The purpose of this program is to provide lunches for children who normally get free and reduced lunches throughout the year. When school vacation times come along they can still get free lunches by coming to a site which serves the meals. This program has an ongoing agreement year by year unless it is revoke in writing. We go for training, complete the application packet, and then complete a grant in order to get funds for this program. We run ads asking for sponsors and workers, along with accepting volunteers. We contract with Beaufort County school district to build the meals and delivery them to the different sites throughout the county. We have sites at the following locations: all Beaufort County PALS recreational sites, the Boys and Girls Clubs throughout the county, some church Bible schools during the summer, and YMCA in Port Royal. These sites qualify by be near a school that has 50% or more of their children eating free or reduced lunches. In the Bluffton area we serve the Boys and Girls Club, Community First, St. John Baptist Church and Michael C Riley. This program is administered in the following manner: a Coordinator (Andy Stevenson), five Monitors who travel to the sites to make sure the federal regulations are being followed. At the sites we have a volunteer or paid Site Supervisor (paid for 2-3 hours per day. They distribute the meal, complete the paperwork, and make sure the place is clean. During the month of June we operated for 13 days and delivered 34,282 meals. In July we operated for 21 days and served 57,778 lunches. In August there were only 5 days and we served a little over 10,000 meals. The average meal served per day is 2,600. The meal normally consists of a sandwich, fruit, milk and juice. The program is administered by the federal government and in South Carolina by DSS. We are a self supporting program with a budget of approximately \$336,000.

PALS COST SAVING MEASURES

Morris Campbell, Community Services Director, asked that if there is any baseball issues or any issues with PALS to not contact him first but recommends that Joe Penale be the first point of contact. We want to make the program much better than it has been in the past and thinks we have made some strides. This year as far as improving the

uniform issue, Joe will explain that to you when he gets a final list of what is happening and what we have been trying to do. We are going to need your help. You don't need to go to Facebook; just give us a call and we will try addressing the issue. The intent of the administration of the PALS program is to address those safety issues immediately. There is not going to be a delay. We were under the impression that everything was okay but obviously that is not the case. It is not acceptable to us either. Our children are our most important resources and we do not intend to put them in harm's way to play baseball, basketball, football or whatever.

He apologized for not having the proposed cost reductions available prior to the Board meeting or prior to us recommending them to Council or the Committee of Council. But it was sort of hurry up and let's get it done—let's look at some areas where we can recommend or propose some cost savings as far as operations of the PALS department is concerned. The staff and I looked at nine or ten areas where we thought we could do some cost shifting not only in the PALS area but in the whole system to better utilize the resources that we have. Four out of the five made it to this Board. We certainly think that participation in all of our activities is quite important and so some of them were taken off the Board. When we analyzed where we were with PALS we looked at those areas we thought we could absorb a number of these issues. The five items that we brought forward and presented to the County Council as a whole to consider as changes we would make in PALS department are: 1) *Close an indoor pool - \$141,500* - The closing of one of the indoor pools—as you know we operate three indoor pools and one outdoor pool at Green Street and is a seasonal pool. The indoor pools operation is, of course, in collaboration or coordination with the school districts where we are trying to give youngsters in third grade an opportunity to learn how to swim or at least the exposure to swimming. It has been a fairly successful program over the years and in looking at the numbers we thought we could continue to provide that opportunity for our youngsters by just merging with some of the other facilities and agencies, per say, —YMCA or some other program that is also offering swim lessons to the children. Our intent is to continue to do that so our impact as far as the community is concerned is not as great as it might appear by closing the pool. We feel that \$141,000 is a reasonable amount of dollars to be saved or shifted or used in another venue. 2) *Close Dale Center - \$20,000* and 3) *Close Scott Center (back to community) - \$22,000* - The Dale and Scott Centers are basically used for senior programs and after school programs for our youngsters. These are two groups of people who are very important to us in this community. Another group is people with disabilities and we are always trying to address their needs. The closing of these centers is not just about closing them as we also looked at alternatives or ways they could be absorbed into other programs. One of the programs we think the senior programs can be absorbed into is the Senior Services Program of Beaufort County. By basically working with them, providing some resources—be it personnel, funds, etc. because the number of participants at these two facilities is not at a level that is insurmountable as far as being or having them absorbed in the Beaufort Seniors program. 4) *Give Coosaw Center (back to community) - \$6,000*. 5) *Increase After School fees from \$50.00 to \$75.00* - Here you're talking about people with maybe two or three kids, kids who are on you free/reduced lunches programs, latch keys kids, etc. We are very concerned about increasing fees on those families. The recommendation is to increase the fees that would result in a little more revenue for us to operate the program. We feel that the program is important to those families and the families would be willing to pay that additional \$25 to ensure that their kids are in a safe environment after school as well as in a quality program. If we were successful in implementing all five of these points, the difference in the PALS budget for these services would be about \$204,000. That is what we basically recommending for these changes, nothing that is real drastic as far as we are concerned but is a little shift in the way we are doing business to hopefully continue to provide a reasonable and quality level of service for the citizens of the county. The economic times are so certainly difficult for so many people and the county is no different in that we have to look at ways of doing thing a little bit differently. I was very encouraged by the parents saying they were willing to chip in and volunteer, run the concession stands, and help do things that will help us to maintain the quality of programs. Those are our recommendations coming forward. The process is that we have presented it the County Council as a whole for their consideration and the intent is to see where do we go from here as far as implementing these proposed changes. We don't get a chance to vote on them, the only thing we do is recommend. Of course you all should have been a part of the process on the front end like I said but I think the sentiment of the Board is probably reflected in what we recommended.

The following questions were asked: 1) Were these round numbers and maybe 5% of the budget as far as the cut? Morris replied probably. 2) Was this the number you were asked to look at? Morris said we were not given a number

but to look at the overall program and look at the quality of what you have. It was a good exercise because it forced us to take an overall look at what we were doing, how we are doing it, and can we do it a little differently. The question was also asked regarding the Scott Center if it was just the center itself or related to the ball park also. The answer was that it was the building itself. 3) Had they designated which pool was to be closed? Morris said we have been assigned to analyze each pool—attendance, revenue, participation, accessibility—all of those buzz words that are important to us in making a reasonable decision that will impact people the least. 4) How does our proposed \$75 fee compare to say the Boys and Girls Club fee? Morris deferred the question to Joe, Shannon, or Cris. Cris said they just recently changed their fees effective January and have gone to a program where they are offering \$1 a day which is \$365 a year for an individual. That fee includes their after school and summer camp. Al asked if they still have to pay even when the school closes. Cris said they have to be enrolled and they still have to pay whether they come or not. Shannon said she thought they had a registration fee of \$150 just to sign up. Al asked how long our \$75 was for. Cris said it was just after school as there are separate fees for summer camp and intersession.

Al asked if the needed to be a motion for these changes. Morris said he would love it if these cost saving measures could be endorsed as a work in progress. Terry Dingle made the motion that we adopt the cost reduction recommendations that has been presented thus far and with any other changes as they come up in the future. The motion was seconded and approved unanimously.

DIRECTOR'S REPORT - RECREATION CENTERS, PROGRAM UPDATES, SUMMER CAMP

Cris Roberson presented the recreation center numbers in the format requested at the last Board meeting which would indicate our usages within our centers. It covers November 2010 thru February 2011 and is listed by Centers and lists the meetings/rental/events, programs, users/walk-ins, other, and totals. The *Bluffton Center* has an after school program and classes in the evenings. The *Burton Wells Center* is an all rounded center. There are a lot of users for the fitness center, racquet ball courts, and gym. We hold several classes such as various dance/exercise classes, Boot Camp, and Family Slide. There are GED classes, along with the police department who periodically conduct training; This center is used as a polling site annually. There is an afterschool program. There are several instructors who conduct classes from which we derive an income. We held a Senior Christmas dinner and a Valentine's Day senior fashion show. The *Dale Center* is primarily for seniors and rentals. When you see "151" number that means counts each day, each week, each month for four months. We have approximately 21 enrolled seniors. The facility is available for rentals to the public for weddings, reunions, etc. The *Lind Brown Center* is located in downtown Beaufort and has a real strong community popularity. The Festival of Trees is held there. The Beaufort Art Association uses the facility for their art show. Often times these events are anywhere from three days and up to three weeks at a time. They pay a rental fee for the use of the building. There is an after school program and we have some partnerships serving our youth. We don't have that many walk-ins and users. Our significant numbers there are the use of the facility as a real community center in the heart of the city. Our *Port Royal Center* is primarily seniors and PALS after school programs. We also have a large group of seniors that play bridge there twice a week. The *Scott Center* is after school and seniors. Their senior population on a daily average is anywhere between 12 and 15. The After School children average between 9 and 11 daily. Al said he noticed that the Bluffton and Burton Wells did not have seniors listed. Cris explained that both of these centers had senior programs ran by Senior Services and not ran by the PALS department. She is looking into this area to see if we can consolidate some of our services. The Burton Wells building adjacent the main PALS building is used to house the senior program which is ran by the Beaufort County Senior Services.

At the last meeting there was some concern about the large number of growing summer camp children and parents who need that service in the southern end of the county. We were having some difficulty in finding another location but thanks to the Athletics Department, we are going to be using Buckwalter as a summer youth camp with up to 100 children. We started registration this week at seven locations throughout the county, primarily our centers. We are going to opening up for summer camp June 13th thru August 5th followed by a week of extended camp. The only other event coming up next week is Operation Coastal Watch. PALS is responsible for points of distribution in the event of a hurricane or disaster. This is a recovery function where we bring staff in to assist in the distribution of

donated goods, water, and MREs. The National Guard is going to conduct these exercises countywide next week and will be providing us some training.

DIRECTOR'S REPORT – AQUATICS & ATHLETICS

Joe Penale spoke about the uniform issues. He didn't bring all his figures so this is from memory. Taking into consideration the registration fees, uniform costs this year, umpires, and maintenance we lose about \$630 a team which breaks out to almost \$40,000 in loss. What we were trying to do was save some money by ordering the lower quality uniforms. We were told that if we didn't get the college replicas we would save two weeks on delivery time. Obviously that didn't work out.

Battery Creek Pool has ongoing school swim lessons and water aerobics on Tuesdays and Thursdays. Our new programs are: water aerobics which started on April 4th and are held on Mondays, Wednesdays, and Fridays. We have a Kids Mini Triathlon to be held on May 7th with the time to be announced. We will also have new summer group swim lessons starting June 13th. The total monthly visits for March were 904 which are basically average for that pool about nine months of the year with it picking up in the summer with swim lessons. *Beaufort Indoor Pool* has ongoing school swim lessons and water aerobics on Mondays and Wednesdays. We have the Master Swim Practice on Tuesdays, Wednesdays, and Thursdays. We also have ongoing private swim lessons by demand. Our new programs are: Lifeguard classes sometime in April (date to be announced), Adult Stroke Improvement classes starting April 25th, and Summer Group lessons starting June 6th. The total monthly visits for March were 1,720. *Bluffton Indoor Pool* has ongoing school swim lessons and water aerobics on Mondays, Wednesdays, and Fridays. We also have ongoing private swim lessons by demand. Our new programs are: Basic Water Rescue on April 21st. We have Summer Group lessons starting June 13th. The total monthly visits for March were 2,110.

As you can see from last November basketball season we have increased pretty dramatically on these participation numbers. Baseball and softball are up 67 for this year. Spring soccer is up 447 kids. Basketball is up 108. So we are moving in the right direction as far as participation numbers are concerned.

Lady's Island Park second field restrooms and additional fencing will go to Public Facilities at the end of the month and County Council the first week in May. Our proposal is that instead of adding lights to the one multipurpose field we will build the restrooms and two multipurpose fields without lights which giving us more playing time eight months out of the year. *Buckwalter Soccer Field* – We had very good response as far as bidders were concerned so hopefully that project will come in at a reasonable cost. It will also include lights.

STANDING COMMITTEE REPORTS

Program / Finance Committee – Tom Ertter said he wanted to address an issue that 's been on the table and really needs to go to Council for vetting. Back in the Spring of 2009 the Program Committee and the Board approved that PALS full time employees shall receive free admission for any registered PASL programs. This was presented by the Program Committee at the June 2009 meeting. It was basically approved by the Board but it never got vetted by the Council which is the appropriate next step. So I am asking that this procedure be followed and we close the loop and present this to the Council before we go further. Al asked if there were any objections or questions by the Board. It then passed unanimously.

Tom spoke on behalf of Robert Anderson on the topic of setting up some type of non-profit scholarship foundation to support and provide needed funds for those who are in need of meeting the registration fee if that they cannot afford. It would also provide a source of revenue to improve equipment and go beyond the abilities of the current budget conditions that we are under. He said that as a part of a volunteer group previously that ran the concessions, I can assure you that in my thought process that would be a great revue source to be under this foundation. I know the kind of revenue we were able to earn to give back to the program. I think the key thing here is that this would be a key bridge between the community and PALS. A nonprofit foundation could reach out for sponsorships and individuals. I think this has to be outside the county. It has to be a separate entity if you will with a policy aboard and

trustees that would monitor the appropriate checks and balances. Bob has spent some time talking with Bryan Hill about this. There obviously is interest at that level as well. Morris' point is whatever we can do to get more people involved is going to make the program better for everybody. I think Bob's intent today was to formally present this to the Advisory Board. It is our every intent to pursue this to conclusion realizing that we are going to have to follow the appropriate guidelines in so doing. I don't have any details as we haven't laid out the operational process yet. The need is great, the opportunity is big, and I think the benefits and rewards go well beyond any expectations we can envision at this time. With that comment, I will take any questions. Hopefully the Board concurs that this is a worthy endeavor and one we need to proceed earnestly. Terry said that in his opinion it is definitely a worthy endeavor for us to look into. Al asked if there were any questions and there were none. Al said his only comment would be that he is all for it and sooner rather than later. Al asked if anyone wanted to make the motion that we give the Program Committee full authority to proceed. Terry Dingle made the motion that we allow the Program Committee to move forward in setting up the scholarship foundation and report back to us in the future. It was seconded and voted yes unanimously.

Al Stern presented an overview of the PALS Operational Budget for FY2012. There is an increase in the budget from this current year of \$1.6M up to almost \$1.8M which is an increase of about 9.39%. As an overview you will notice that there is a lot of shifting of money. For example Aquatics went from \$316 down to \$297. Hilton Head Island went from \$80,000 (which was their subsidy) to zero. Bluffton went from half-a-million dollars to zero. Athletics went from \$363 up to \$989. The Recreation Centers went from a little under \$300 to a little over \$400. The next slide will tell you the details of why that was done. Personnel salaries and benefits are not included in the bottom line for next year of \$1.8M because that's controlled at a level above PALS at the county level. There is some movement of some slots that are still ongoing. Aquatics maintenance was transferred to Facility Maintenance. The Hilton Head program was transferred (the entire line item) to Athletics Direct Subsidy because the \$80,000 was totally for athletics. The Bluffton Center funds were shifted to Athletics and Recreation Centers rather than being under Bluffton combined. The Recreation Centers increase is due to them picking up the Bluffton Center operations. One of the things this does is getting rid of all the geographical designations. We are one county, like it or not, and even though the Broad River is there and will be there for the rest of our lives, we are trying to get rid of that divide and stop talking about north and south, Bluffton, Hilton Head, Burton and Beaufort. We will start talking about Beaufort County and I think this is a step in that direction. Here are some of the reasons for the differences in the budget--last year our capital request was zero out. Our *Capital Equipment* this year of \$14,000 is an increase. *Truck for Athletics* for this year of \$25,000 is an increase. *World Series* \$60,000 is an investment in what all of us believe is a multimillion return. This is to do one of the Dixie Boys 14 year old World Series at Burton Wells and get everything ready, to advertise, and do all the things necessary to support the World Series in such a way that not only are the people who come here having a good time, enjoying themselves but they go home and tell everyone that they want to go back. I really love the facilities in Beaufort County. They do a great job running a professional World Series and it'll be done right. The return on the investments comes as not only does PALS get money out of it through rental fees, etc. but Beaufort county restaurants, motels, etc. are going to make a lot of money. As an example last weekend I was in Charlotte for the Palmetto State Volleyball championships. There were over 300 teams there. If you multiple that by 10 players per team, 20 parents per team (that's food and hotels) then you can imagine what the City of Charlotte made out of that event. So it's good for everybody. *Advertising/Marketing* of \$10,000 and for the first time we have a person on staff that can actually do that. So we need to give them the money to do that. *Numbers Increase* of \$45,000 because of greater number of people in our programs. The *Capital Equipment Request for 2012-2013* has a treadmill and elliptical, etc. that is going to Burton Wells. All the others are spread out in different places. The vehicle purchases show one next year and two for the following year in 2013. The next slide gives an overall review of the budget. You will notice the increase in the budget was 9.39%. We are projecting an increase in revenue of 14.40%. Most of that again comes from the increase in numbers and the money that will be generated by the World Series. The next slide gives our participation numbers. All the numbers show an increase except cheerleading and football both of which went down in 2010. So far in 2011 all the numbers are up significantly. As far as the other participation numbers Summer Camp went up in 2010. We don't have numbers yet for 2011. In the After School program we are projecting Bluffton will go down just a little bit. Burton Wells and Lind Brown remain about the same. All the After School programs are not changing significantly. It's a change of about 12 over the whole county so we're projecting it will pretty much stay the same and a lot of that is just based on capacity.

That ended his presentation. He did indicate that the Board members have all the details in the package. If you want to wade through them, be my guest. He then asked if anyone had any questions. There were none. This is a Committee Report so it doesn't require a second; however, it does require someone to make a motion to approve the budget. Terry made the motion that we approve the budget. Al asked if there were any questions or comments. There were none. The motion was approved unanimously. Morris remarked "gentlemen, you need a second to that motion." Al explained that if the Committee recommends something that you don't need a second unless they've changed the rules. Morris said he (Terry) made a motion and I was wondering why you didn't need a motion if you don't need a second. Al explained that someone else has to make the motion because can't as he is the Acting Chair and Mike isn't here as the other member of the Finance Committee. Morris said we need a second; the second was made and passed unanimously.

Al asked if anyone on the Board had anything else. The question was asked as to what stage we were at with Burton Wells Phase II. Cris said we went out for bids and they are coming in. They extended the bid date to April 17th so we are in the bid stage. They extended the bid date to April 17th because there were still a lot of questions. We had 50 vendors come to the prebid conference.

QUESTIONS /CONCERNS

There were no further questions or concerns.

MEETING/ADJOURNMENT

Vice Chairman Stern thanked everyone for attending the meeting. The next Board meeting will be held on June 2, 2011 at 2:30 PM at the Beaufort Industrial Village, Bldg 2 in Beaufort, SC.

The meeting was adjourned at 3:35 PM.