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**Meeting Minutes**

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Present: Feaster, Dallas, Gough, Mantua, Murray, Sommerville, Willis, Patrick  
Absent: Alsko, Panu, Rodriguez, Sulka, Fobes  
Staff: O'Toole, Stone  
Guests: John Fleming, Nick Mesenburg, Eleanor Lightsey, Eric Somerville, Kurt Taylor

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Chair Feaster called the meeting to order at 2:04 pm.

Chair Feaster entertained a motion to enter executive session to review the confidential projects; product development; and contracts; Murray moved; Dallas seconded; approved unanimously; the Board entered executive session at 2:15 pm.

Chair Feaster entertained a motion to exit executive sessions; Dallas moved; Patrick seconded; The Board exited executive session at 2:28 pm. No motions or votes were taken in executive session. Public session followed.

Chair Feaster entertained a motion to approve September 17<sup>th</sup> minutes; Murray moved; Mantua seconded; approved unanimously.

Nick Mesenburg, Lockheed Martin Site Manager, provided overview of Lockheed Martin's operations in Beaufort County. Lockheed Martin's Beaufort mission is to provide world class F-35 pilot and maintainer training in the Lowcountry. Lockheed Martin has three variants of the F-35 Joint Strike Fighter. USMC operates both the f-35B STOVL and the F-35C CV. Two STOVL squadrons at MCAS Beaufort. There are 16 suppliers to the F-35 in SC, creating 780 jobs, with an economic impact of \$66.95 M.

Conflict of Interest and Board reappointments. The County is working through the process of putting together their 2020 boards and commissions report. The County is requiring BCEDC board members to submit updated conflict of interest statements. The County also is requesting that board members with expired term dates or term dates set to expire in the upcoming months submit verification of intent letters – stating whether they will seek reappointment or resignation. Lastly, Beaufort County Code of Ordinances establishes an attendance policy for boards and commissions that does not allow missing more than 1/3 of scheduled meetings or 3 consecutive meetings. The BCEDC is to submit updated attendance reports to the County.

O'Toole provided an update on BCEDC's site development and job fund budget. Chair Feaster entertained a motion to approve site development and job fund budget as proposed; Murray moved; Willis seconded; approved unanimously.

The BCEDC is at just under \$9 million in capital investment, 56 new jobs, and 18 leads year to date. Four 'A' rated prospects – Mercury, Cloud, Virginia, Tomato – make up \$27.51 million and 280 jobs in the near-term pipeline.

The BCEDC is working with TCL on a CNC Training Center. The BCEDC is also working to coordinate a job fair for 'Project Market' – a locally sourced market looking to provide a distribution outlet for the St. Helena Gullah Coop as well as local fishermen, shrimpers, etc. The company is looking to hire 35 individuals and provide good wages and benefits. The BCEDC is coordinating with TCL, USCB, Bluffton Self Help, Vocational Rehabilitation, Lowcountry COG as well as Gerald Dawson, York Glover, Bridgette

Frazier, Alex Brown, Fred Hamilton, and Marc Grant on getting the word out and identifying potential employees. The BCEDC continues to work on website developments and social media. The BCEDC will be meeting with 5-10 companies in Connecticut and Massachusetts in October.

The Magnus development continues to move forward. Magnus has executed the purchase agreement and the development agreement. They are currently working with their engineers on finalizing their site plan and on the subdivision of their parcel. Myrtle Park has received approval from the County's planning office. Currently we are working with the County to begin exhausting the Utility Tax Credits that are designated for the site - prior to the County transferring property ownership to the developers. The BCEDC is also working on an EPA Brownfield Assessment Grant in partnership with SCA. If successful, the grant will provide funds to assess properties in the 7-county region. The BCEDC has completed the SC Department of Commerce's Palmetto Sites application to have the BFT Commerce Park re-certified. The next step in the certification process is a call with the State's site selection firm and the local utility providers for the park. At Lot 13 of the BFT Commerce Park the BCEDC is using a State site enhancement grant to construct a 25,000 sq. ft. building pad. Andrews Engineering has started the initial permitting with the local utilities and is making submittals to OCRM and SCDOT. The BCEDC has also submitted UTC Applications for the City of Beaufort, Town of Hilton Head and the Town of Bluffton.

The BCEDC received responses from the landing pad RFP in the following disciplines: architectural firms, bankers, construction managers, engineering, human resources, international trade, and legal

O'Toole provided an update on BCEDC FY 2020-2021 budget.

John Fleming provided an update on SCA activity. SCA working with Camoin 310 on virtual lead generation. Currently have 24 Calls Scheduled. A lot of interest in the food processing sector due to the ATC announcement. SCA also to look to aerospace sector with Boeing moving 787 production strictly to Charleston – SCA has identified 100 suppliers around Washington state area and are recruiting. SCA also has two very large projects – rail served – looking at the region.

The meeting was adjourned at 3:39 PM.