

**Beaufort County Economic Development Corporation
June 21, 2018 – Regular Meeting – 2:00pm
Technical College of the Lowcountry, New River Campus, Conference Room**

Meeting Minutes

Present: Murray, Alsko, Wills, Gough, Panu, Samuels, Feester
Absent: Fobes, Sulka, Bennett, Moss, Saxon
Staff: O'Toole, Stone, Kroha
Guests: Councilman Gerald Dawson, Larry Hughes, Trent Williamson, Joe Crowley, Joe Fragale, John Fleming, David Johnson, Frank Torano

Chairman Murray called the meeting to order at 2:04pm

Alsko moved to approve the meeting minutes from 5/10/18; Gough seconded, approved unanimously

O'Toole provided a FY17-18 budget report; projected to end the year with an approximate \$78,000 surplus; surplus to be used as a reserve in FY18-19

O'Toole provided a FY18-19 budget update

John Fleming provided copies of the SCA's annual report for distribution at the meeting; reviewed the success of the SCA's Annual Event in Allendale; provided an update on SCA regional activities mentioned were: project activity is strong, product development is moving along

Chairman Murray provided a Board expansion update; he noted that per our bylaws we have identified seats for utility partners and nominated Ashley Feester (Palmetto Electric), Ed Saxon (BJWSA), and Brad Samuels (SCE&G) for consideration of open Board seats; Willis moved to accept the slate of nominations, Alsko seconded, unanimously approved

Chairman Murray indicated that Board members are being asked to sign and submit the BCEDC's non-disclosure agreement

O'Toole provided his Executive Director report; environment, education, economic development, workforce housing, and transportation; meeting with 3 different companies interested in building spec buildings in Beaufort County; meeting with an attorney in Columbia who has expressed an interest in supporting our military workforce pipeline; Councilman Dawson provided an update on potential land use of the former Lobeco chemical site; Chairman Murray commented that there are rumors circulating about the jelly ball company looking in the area again and wanted to state that the BCEDC has not been contacted, nor supports this project at this time; Stone and Kroha provided updates on potential site developments in the area; Kroha provided an update on workforce development indicating that Lockheed Martin has been actively hiring in the County; O'Toole reviewed participation in shows and conferences; marketing and advertising opportunities; Stone reported that they have met with a number of companies regarding BR&E efforts

O'Toole discussed County product development; need to think about types of developer incentives that can be made available; Chairman Murray asked if O'Toole and his team could present a few different models to review at an upcoming meeting

The next Board meeting was set for August 16, 2018 at 2:00pm at TCL, New River, Conference Room

Chairman Murray provided Joe Fragale (Greater Island Council) the opportunity to present thoughts on the proposed transportation tax; David Johnson (Greater Island Council) shared that the GIC is beginning to educate regional organizations on the importance on this issue; Chairman Murray offered time on the August agenda for the GIC to present to the Board formally on this matter

Trent Williamson shared that the Don Ryan Center has adopted strategic plan and is also looking for a candidate for their VP, Innovation role

Chairman Murray opened the meeting to public comments; no comments

Chairman Murray entertained a motion to enter executive session to review the confidential project list and personnel performance; Willis moved; Gough seconded; approved unanimously; the Board entered executive session at 3:06pm

The Board exited executive session at 3:43pm; Panu left executive session at 3:29pm due to a previous commitment

The meeting was adjourned at 3:43pm