

COUNTY COUNCIL OF BEAUFORT COUNTY  
ADMINISTRATION BUILDING  
BEAUFORT COUNTY GOVERNMENT ROBERT SMALLS COMPLEX  
100 RIBAUT ROAD  
POST OFFICE DRAWER 1228  
BEAUFORT, SOUTH CAROLINA 29901-1228  
TELEPHONE: (843) 255-2180  
www.bcgov.net

D. PAUL SOMMERVILLE  
CHAIRMAN

GERALD W. STEWART  
VICE CHAIRMAN

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ROBERTS "TABOR" VAUX

THOMAS J. KEAVENY, II  
INTERIM COUNTY ADMINISTRATOR  
COUNTY ATTORNEY

CONNIE L. SCHROYER  
CLERK TO COUNCIL

AGENDA

FINANCE COMMITTEE

Monday, October 8, 2018

1:30 p.m.

Council Chambers, Administration Building  
Beaufort County Government Robert Smalls Complex  
100 Ribaut Road, Beaufort, South Carolina

Committee Members:

Jerry Stewart, Chairman  
Michael Covert, Vice Chairman  
Rick Caporale  
Gerald Dawson  
Brian Flewelling  
Steven Fobes  
Stu Rodman

Staff Support:

Suzanne Gregory, Employee Services Director  
Alicia Holland, CPA, Assistant County Administrator, Finance  
Chanel Lewis, CGFO, Controller

1. CALL TO ORDER – 1:30 p.m.
2. UPDATE / AVAILABLE 2018 ACCOMMODATIONS (2% STATE) TAX MONIES ([backup](#))
3. STATUS OF YEAR-END CLOSING SCHEDULE FOR THE PERIOD ENDED JUNE 30, 2018 (FY2018) ([backup](#))
4. DISCUSSION / DAUFUSKIE ISLAND FIRE STATION HARDENING GRANT AWARD ([backup](#))
5. CONSIDERATION OF CONTRACT AWARDS
  - A. Airfield Lighting and Electrical Rehabilitation, Beaufort County Airport (Lady's Island)
    1. Walker and Whiteside, Greenville, South Carolina / \$905,982 ([backup](#))
    2. Talbert, Bright and Ellington, Charlotte, North Carolina / \$159,316
  - B. Smith Turf and Irrigation, Charlotte, North Carolina, Three Toro Commercial Wide-area Mowers, Parks and Leisure Services Department / \$213,433.90 ([backup](#))
6. DISCUSSION / POTENTIAL ADJUSTMENTS TO COUNCIL COMPENSATION ([backup](#))
7. CONSIDERATION OF REAPPOINTMENTS AND APPOINTMENTS
  - A. Airports Board / One Vacancy (Town of Hilton Head)
8. EXECUTIVE SESSION
  - A. Discussion of negotiations incident to proposed contractual arrangements (Strategic Plan Facilitator)



9. MATTERS ARISING OUT OF EXECUTIVE SESSION

10. ADJOURNMENT

2018 Strategic Plan Committee Assignments

Business License Fee: Direction  
Economic Development Corporation: Next Steps  
Sales Tax Referendum 2018  
“One Stop” Shop for Business: Expansion  
FEMA Reimbursement  
CAFR – Financial Report for 2017  
Employee Wellness Program

**Beaufort County**  
**State Accommodations Tax (2%)**  
**Preliminary and Unaudited**

	Fiscal Year ending June 30,									<i>Projected</i>
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
<b>Revenues</b>										
State Accommodations Tax Revenue	\$ 456,652	\$ 770,038	\$ 939,935	\$ 724,235	\$ 516,780	\$ 668,774	\$ 715,101	\$ 767,057	\$ 755,903	\$ 760,000
City of Beaufort Revenue (2017 Air Show contribution)	-	-	-	-	-	-	-	15,000	-	-
Interest Revenue	-	73	551	496	138	102	357	215	-	-
Total Revenues	456,652	770,111	940,486	724,731	516,918	668,876	715,458	782,272	755,903	760,000
<b>Expenditures</b>										
Direct Subsidies										
via State Accommodations Tax Board	280,000	207,000	252,000	463,100	497,000	490,000	499,500	546,000	550,000	490,000
Other Subsidies (2017 Air Show LEO services)	-	-	-	-	-	-	-	30,000	-	-
HHI - Bluffton Chamber of Commerce <sup>1</sup>	64,748	111,756	137,240	104,885	127,931	96,566	103,515	111,309	109,635	110,200
Beaufort Regional Chamber of Commerce <sup>1</sup>	64,748	111,756	137,240	104,885	127,931	96,566	103,515	111,309	109,635	110,200
Total Expenditures	409,496	430,512	526,480	672,871	752,861	683,132	706,530	798,617	769,270	710,400
Excess (deficiency) of revenues over expenditures	47,156	339,599	414,006	51,860	(235,943)	(14,256)	8,928	(16,345)	(13,367)	49,600
<b>Other Financing Sources (Uses)</b>										
Transfer from Hospitality Tax Fund <sup>2</sup>	-	-	-	-	-	200,000	-	-	-	-
Transfer to General Fund <sup>1</sup>	(46,583)	(62,252)	(70,747)	(59,962)	(49,589)	(57,189)	(59,505)	(62,103)	(61,545)	(60,800)
Transfer to Hospitality Tax Fund <sup>2</sup>	-	-	-	-	-	(50,000)	(50,000)	(50,000)	(50,000)	-
Transfer to Rural and Critical Lands Program <sup>3</sup>	-	-	-	-	-	(10,000)	-	-	-	-
Total Other Financing Sources (Uses)	(46,583)	(62,252)	(70,747)	(59,962)	(49,589)	82,811	(109,505)	(112,103)	(111,545)	(60,800)
Net Change in Fund Balance	573	277,347	343,259	(8,102)	(285,532)	68,555	(100,577)	(128,448)	(124,912)	(11,200)
<b>Fund Balance (Deficit), beginning</b>	<b>(26,108)</b>	<b>(25,535)</b>	<b>251,812</b>	<b>595,071</b>	<b>586,969</b>	<b>301,437</b>	<b>369,992</b>	<b>269,415</b>	<b>140,967</b>	<b>16,055</b>
<b>Fund Balance (Deficit), ending</b>	<b>\$ (25,535)</b>	<b>\$ 251,812</b>	<b>\$ 595,071</b>	<b>\$ 586,969</b>	<b>\$ 301,437</b>	<b>\$ 369,992</b>	<b>\$ 269,415</b>	<b>\$ 140,967</b>	<b>\$ 16,055</b>	<b>\$ 4,855</b>

Note 1: Distributions made in accordance with Beaufort County Ordinance 2009/15.

Based on Beaufort County Ordinance 2009/15, approximately 38% of State Accommodations Tax is disbursed three ways: 1) County General Fund, 2) HHI-Bluffton Chamber of Commerce, and 3) Beaufort Regional Chamber of Commerce. This results is approximately 62% of State Accommodations Tax Revenue being available for the State Accommodations Tax Board each year.

Note 2: County Council approved a \$200,000 transfer from the local hospitality tax fund to the State Accommodation Tax (2%) Fund on October 27, 2014. This amount was repaid in four equal annual installments of \$50,000 from fiscal year 2015, 2016, 2017, and 2018.

Note 3: The transfer to the Rural and Critical Lands Program was for the Fort Fremont project.

**2018 State (2%) Accommodations Tax Grant Recommendations**  
**November 6, 2017 Finance Committee Meeting**

- Arts Center of Coastal Carolina - \$10,000
- Beaufort Art Association - \$1,000
- Beaufort County Black Chamber of Commerce - \$81,000
- Beaufort Film Society - \$15,000
- Beaufort History Museum - \$30,000
- Beaufort History Museum, Project 2 - \$8,000
- Beaufort Regional Chamber of Commerce - \$100,000
- Bluffton Historical Preservation Society - \$15,000
- Coastal Discovery Museum - \$20,000
- Community Foundation of the Lowcountry - \$5,000
- Daufuskie Island Foundation - \$5,500
- Daufuskie Island Historical Foundation - \$4,000
- David M. Carmines Foundation - \$10,000
- Exchange Club and Child Abuse Prevention Association (CAPA) - \$500
- Farmers Market of Bluffton - \$2,000
- Friends of Fort Freemont - \$7,000
- Friends of the Spanish Moss Trail - \$3,750
- Greater Bluffton Chamber of Commerce - \$10,000
- Gullah Festival, Main Street Beaufort - \$31,150
- Gullah Museum of Hilton Head Island - \$8,000
- Hilton Head Choral Society - \$3,000
- Hilton Head Hospitality Association - \$6,000
- Hilton Head Island – Bluffton Chamber of Commerce and Visitor and Convention Bureau - \$21,000
- Hilton Head Island Motoring Festival and Concours d'Elegance - \$26,000
- Hilton Head Symphony Orchestra - \$7,000
- Historic Bluffton Arts and Seafood Festival, Inc. - \$10,000
- Lean Ensemble Theater - \$1,800
- Lowcountry Golf Course Owners Association - \$10,000
- Mitchelville Preservation Project - \$27,500
- Native Island Business and Community Affairs Association (NIBCAA) - \$23,000
- Santa Elena Foundation, History Center - \$1,800
- SC Lowcountry and Resort Island Tourism Commission - \$35,000
- The First Tee of the Lowcountry - \$11,000

**Maietta, Linda**

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**From:** Bennett, Ashley  
**Sent:** Tuesday, November 14, 2017 9:42 AM  
**To:** Maietta, Linda  
**Cc:** Holland, Alicia  
**Subject:** Accommodation Tax Grant Approvals  
**Attachments:** 111317-item8a-ATAX.pdf

Linda,

At the November 13, 2017 Council Meeting, Council approved grant appropriations in a cumulative amount of \$550,000. Attached you will find the appropriations which is essentially the recommendation provided by the Accommodations Tax Board, plus a \$10,000 allocation for the Greater Bluffton Chamber of Commerce. Please ensure I get a copy of the letters.

Thank you  
Ashley



**Ashley Bennett**  
Clerk to Council  
COUNTY COUNCIL

(843) 255-2183 Work  
abennett@bcgov.net

P.O. Drawer 1228  
Beaufort, SC 29901

County Departments

Committee/Council meeting

Treasurer's office

**BEAUFORT COUNTY FINANCE  
FISCAL YEAR END CLOSING SCHEDULE  
FOR THE PERIOD ENDED JUNE 30, 2018**

DATE DUE	EVENT	RESPONSIBLE PERSONNEL	DATE COMPLETED
Friday, June 29	Deadline to submit Fiscal Year 2018 purchase requisitions	PURCHASING	8/1/2018
Friday, July 6	Deadline for departmental review, allocation and approval of Pcard transactions charged as of June 30	LORI	7/17/2018
Wednesday, July 18	Inventory - Lady's Island Airport year end adjustments posted	AIRPORT PERSONNEL & MIKE	7/11/2018
Wednesday, July 18	Inventory - Stormwater Utility year end adjustments posted	STORMWATER UTILITY PERSONNEL & ALICIA	7/26/2018
Monday, July 23	Finance Committee - CAFR Proposed Timeline/Schedule	ALICIA	7/23/2018
Wednesday, July 25	Group Health, Dental & Workers Comp allocations	ALICIA	7/11/2018, 7/25/2018
Wednesday, July 25	Group Health, Dental & Workers Comp liability accruals based on claim lag reports	ALICIA	9/7/2018
*Note: The claims administrators for the County's self-insured health, workers compensation and dental policies provided lag reports through 8/31/2018.			
Wednesday, July 25	Accrued Compensated Absences - reports and rollforward schedule	ALICIA	7/25/2018
Wednesday, July 25	Meeting with Mauldin & Jenkins to share CAFR preparation information	ALICIA	7/26/2018
Friday, July 27	Deadline for departments to submit invoices to Accounts Payable for services, goods, etc. provided by June 30	COUNTY DEPARTMENTS	8/24/2018
Tuesday, July 31	Fiscal Year 2019 Budget posted in Munis	ALICIA/CHANEL	8/5/2018
Wednesday, August 1	Deadline for all Fiscal Year 2018 AP invoices to be posted Deadline for all Fiscal Year 2018 Purchase Orders to be closed	AP/PURCHASING	8/24/2018
Wednesday, August 1	Deadline for all Prepaid Expenses to be recorded/posted	ALICIA/CHANEL	7/28/2018
Friday, August 10	Deadline for all Fiscal Year 2018 Capital Assets activity to be posted in Munis (additions, transfers, disposals/deletions)	CHANEL	8/10/2018
Friday, August 17	Deadline for Fiscal Year 2018 Capital Asset Rollforward Schedule preparation	CHANEL	8/17/2018
Friday, August 17	Cash and investments - departmental receipts (PCRs) and outstanding reconciliation items	TREASURER'S OFFICE	8/13/2018
Friday, August 24	Fiscal Year Capital Asset Rollforward review completion and depreciation expense run	ALICIA	9/14/2018

County Departments  
Committee/Council meeting  
Treasurer's office

**BEAUFORT COUNTY FINANCE  
FISCAL YEAR END CLOSING SCHEDULE  
FOR THE PERIOD ENDED JUNE 30, 2018**

DATE DUE	EVENT	RESPONSIBLE PERSONNEL	DATE COMPLETED
Monday, August 27	Finance Committee Progress Update - CAFR and Pooled Cash discussion	ALICIA	8/27/2018
Friday, August 31	Cash and Investment GL Accounts - Finance reconciliations and review completed	FINANCE STAFF	9/19/2018
Friday, August 31	Deadline for all Fiscal Year 2018 revenue to be accrued/invoiced in Munis	ALICIA/MIKE/JANET	IN PROGRESS
Note: This item is substantially complete. There are a few items related to federal grants under review and this review affects the SEFA (Schedule of Expenditures of Federal Awards). The final date will not be indicated until the review of information is completed.			
Friday, August 31	Purchasing to provide excel file of Purchase Orders carried over from FY 2018 into FY 2019 - should include GL Accounts	PURCHASING	9/4/2018
Week of September 3	Debt Rollforward	ALICIA/CHANEL	9/14/2018
Friday, September 7	60 day accrual deadline of property tax revenue (property tax revenues paid/received in July and August)	ALICIA/CHANEL	9/21/2018
Monday, September 10	Finance Committee Progress Update - CAFR	ALICIA	HURRICANE FLORENCE
Week of September 10	SEFA Preparation	ALICIA/CHANEL	IN PROGRESS
See note above with regards to FY 2018 revenue related to federal grants.			
Week of September 17	Pension Liability, deferred inflows/outflows	ALICIA/M&J	IN PROGRESS
Prior to month of October 2018	Disabilities and Special Needs (DSN) Agreed Upon Procedures (AUP) Passenger Facility Charge (PFC) special audit	DSN - BETH CODY PFC - MIKE DUNN	IN PROGRESS
<b>Begins: Thursday, October 4 (5:00 pm)</b>	<b>** FINAL SYSTEM CLOSE **</b>	<b>ALICIA</b>	
<b>Ends: Saturday, October 6 (11:59 pm)</b>	<b>(Users off GL system, Munis, by 10/4/2018, 5:00 pm)</b> <b>Munis will NOT be available on Friday, 10/5/2018</b>		
During October 2018	SEFA/Single Audit can be completed (see above week of 9/10/2018)	FINANCE STAFF	
During October 2018	Information provided to External Financial Auditors throughout the month of October 2018	FINANCE STAFF	
Wednesday, October 31	Final Trial Balances and all supporting documentation provided to External Financial Auditors	FINANCE STAFF	
During November 2018	Audit fieldwork/testing - Finance staff working with auditors to provide all information requested for testing	FINANCE STAFF	
Monday, December 17	Tentative Date to present FY 2018 CAFR/Audit to Finance Committee/Council		



**BEAUFORT COUNTY PUBLIC WORKS/ DISASTER RECOVERY**

**120 Shanklin Road  
Beaufort, South Carolina 29906  
Voice (843) 255-2930  
abowers@bcgov.net**

**TO: Jerry Stewart, Chairman, Finance Committee**

**FROM: Angel Bowers, Assistant Disaster Recovery Coordinator**

**SUBJECT: Award for Daufuskie Island Fire Department Retrofit Grant Project**

**DATE: August 10, 2018**

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The Daufuskie Island Fire Department Retrofit Project has been awarded by South Carolina Emergency Management Division. This project is awarded under the 2017 Pre-Disaster Mitigation Grant Program. This project will install protective shutters to the Daufuskie Island Fire Station and auxiliary building's windows, doors and bay doors. The roll-down shutter tracks will be able to be securely attached to the concrete block walls, not the existing window frames, ensuring that the structure will withstand the forces transferred from the shutters to the building in hurricane conditions. With the shutter system installed, not only will Daufuskie Island Fire personnel and Beaufort County EMS personnel be able to shelter-in-place, but in the event a disaster befalls the island and does not allow islanders and visitors to evacuate by ferry, the Fire Station will be the safest place for people to shelter, and could therefore result in preservation of human lives.

The cost of the project is \$82,787.41 with a Federal share of \$62,090.56 and a non-federal share of \$20,696.85. The non-federal share will be split between the Daufuskie Island Fire Department and Beaufort County. The Daufuskie Island Fire Department will cover 70% (\$14,488) of the share and Beaufort County will cover 30% (\$6,209) of the share. It is recommended the Beaufort County 30% portion of the grant match come from the County Council's general fund. The project must be completed within a 26 weeks' time period and completed no later than March 22, 2021.



## Shutter System

### Strong

Qcompact combines premium design with unparalleled strength. The single-walled, extruded slats withstand sledge hammer impacts and hurricane impact tests.

In head-to-head tests, Qcompact outperformed its foam-filled competitors every single time.



*In impact testing, Qcompact withstood 82 punches, 5 kicks, and 80 hits with a sledge hammer. The foam-filled shutter was destroyed in seconds.*

### End Retention

End retention screws (shown below) keep the curtain captive in the rails. Qcompact curtains can't be pried out with crowbars or pushed out of the rails due to high winds.

*Note: Qcompact can also be made without end retention where smaller siderails are sufficient.*

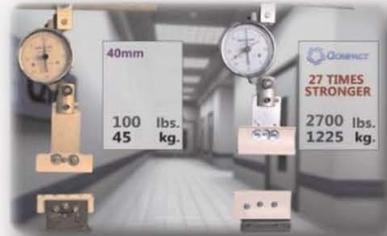


*Qcompact's end retention prohibits the curtain from being pushed out of the rails. Without end retention, the 40mm foam-filled curtain was easily compromised.*



### Hinge Strength

The improved slat design is 27-times stronger than a perforated 40mm slip hinge, making a Qcompact shutter impenetrable by comparison.



*Pull-Apart Strength Test with 152mm (6in.) Sample. Qcompact Pull Apart at 8050 kg/m  
40mm Pull Apart at 296 kg/m*



### **Hurricane Tested**

Qcompact shutters meet the strict standards for U.S. Florida (FBC) hurricane approvals. In fact, Qcompact passed with 330 km/h (200 mph) winds up to 6000mm (19.5 ft) wide.

### **Elegant Design and Engineered Excellence**

What makes the Qcompact shutter system unique is the 10 different slat sizes that have been ingeniously engineered to allow the slats to nest tightly with each other. The nesting allows for virtually zero space between the slats, creating a compact roll and the smallest box housing required. Each slat grouping has a specific radius designed to accommodate the ever increasing roll diameter. This proprietary design means that each slat rolls together - perfectly.

### **Residential Shutters**

Home owners will love the quiet operation, elegant design, and security of Qcompact.

In addition to privacy and sun shading, Qcompact uniquely provides security and hurricane protection.



### **Commercial Shutters**

Qcompact can be built both wider and taller than foam-filled shutters, making it the perfect choice for commercial applications.

These shutters are widely used in the United States for their loss prevention and design benefits. Commercial shutters can be perforated for night time merchandising.



### **Nesting Innovation**

The Qcompact Innovation is based on **10** slats that gradually get taller



## Custom Applications

### Residential Shutters



### Commercial Shutters



### Garage Doors (Europe Only)



## Strong and Compact

Traditional roll shutters require large 10"-12" (250 mm - 300 mm) housings, ruining the style and look of your home. Now, with the Qompact shutter system, an 84" (2.1 m) tall opening will require only a compact 6" (150 mm) housing. That is 40-50% smaller, creating a much more appealing installation.



## Sustainable

### The World's First Sustainable Residential Roller Shutter

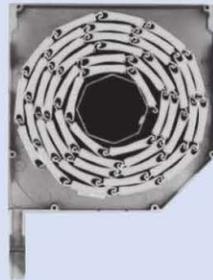
- Qompact curtain is 100% Recyclable
- Qompact shutter is 99% Recyclable
- Qompact has No Foam Filling
- Qompact is 99% Aluminum
- Qompact is 60% Recycled
- Qompact has No Waste



### 40-50% Smaller Shutter Box

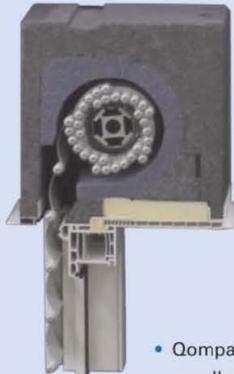


QCOMPACT  
VS.  
TRADITIONAL



QCOMPACT  
IS 40-50%  
SMALLER THAN  
TRADITIONAL

(Europe Only)



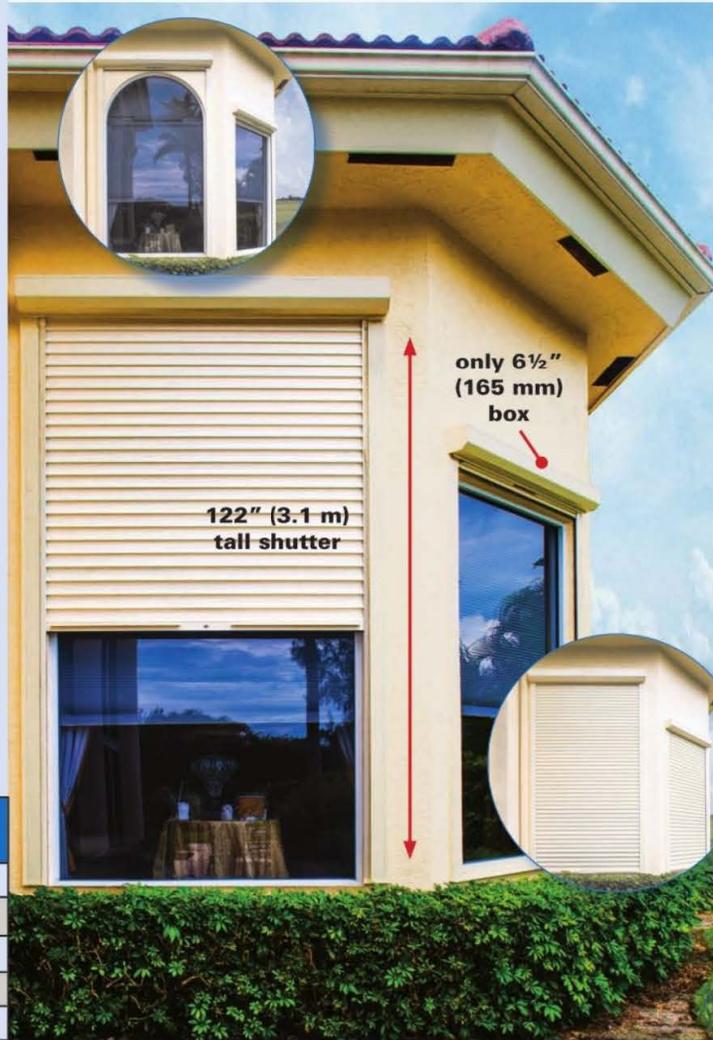
- Built in wall applications can have 30-40% more shutter box foam insulation
- Qcompact slat hinges are strong enough to have curtains up to 6 m wide (20') and 5 m high (15')
- Qcompact rolls are 40-50% smaller with hinges 27-times stronger\* than foam-filled (\*see pull apart test)

Note: Widths >12' may require a larger box size.

Shutter Height	Qcompact Box Size	Other Shutters Box Size
69" (1753 mm)	5.5" (140 mm)	8" (200 mm)
84" (2188 mm)	6" (150 mm)	10" (250 mm)
122" (3099 mm)	6.5" (165 mm)	12" (300 mm)
149" (3785 mm)	7" (180 mm)	12" (300 mm)
184" (4674 mm)	8" (205 mm)	14" (350 mm)

### Smooth and Quiet

The Qcompact® shutter system is available in manual and automatic operation. Using the patented nested design, the Qcompact shutter system rolls smoothly and quietly. 6/6 nylon bushings allow the shutter to glide smoothly through the security guides.

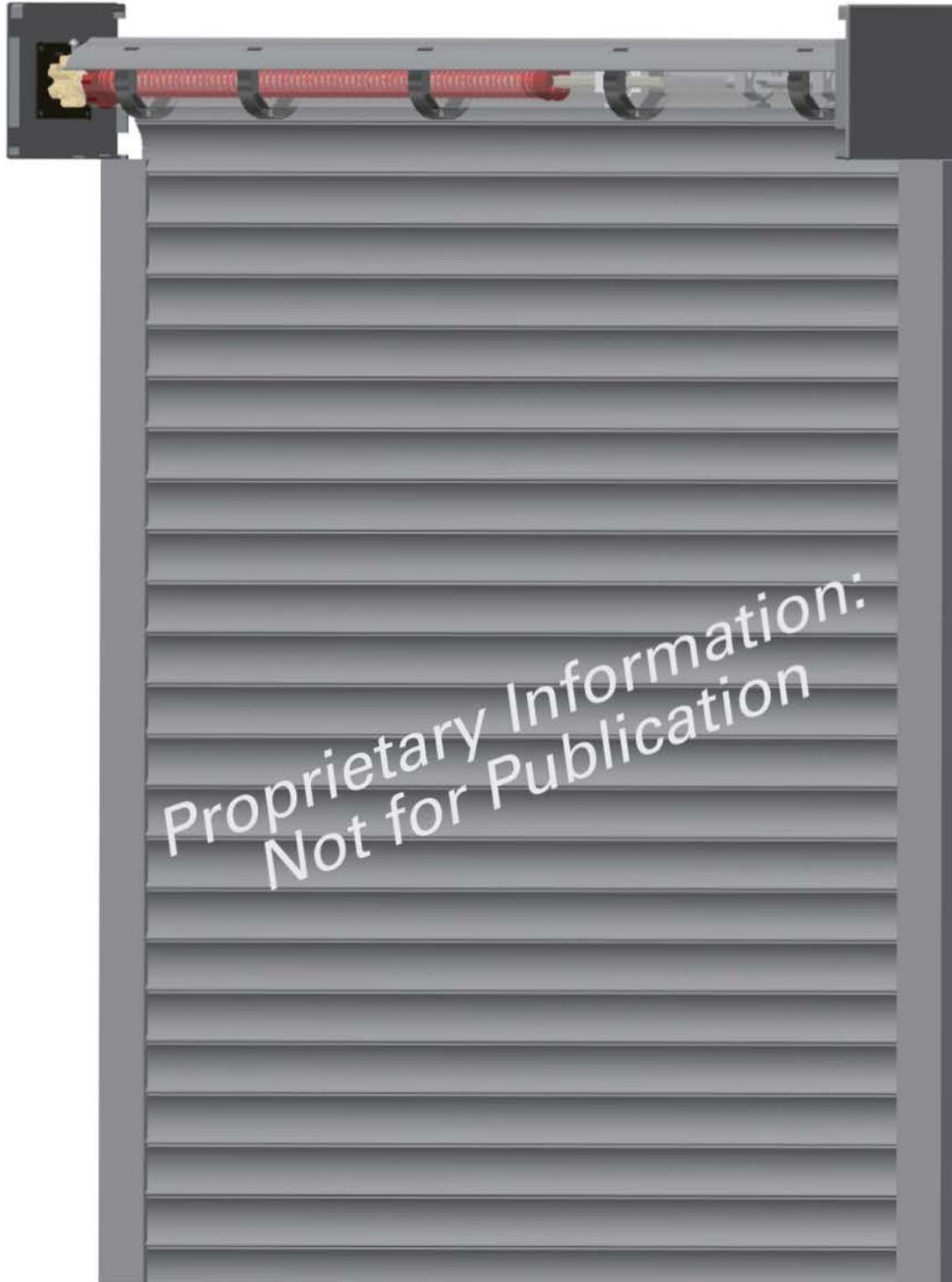


122" (3.1 m)  
tall shutter

only 6 1/2"  
(165 mm)  
box

## ***Qompact Shutter Spring Assist System***

***Enables Manual Push Up/Pull Down operation up to 68 kg (150 lbs)***



**Proprietary Information:  
Not for Publication**



**COUNTY COUNCIL OF BEAUFORT COUNTY  
PURCHASING DEPARTMENT**

106 Industrial Village Road, Bldg. 2, Post Office Drawer 1228  
Beaufort, South Carolina 29901-1228

David L Thomas, Purchasing Director  
dthomas@bcgov.net 843.255.2353

**TO:** Councilman Jerry Stewart, Chairman, Finance Committee

**FROM:** David L Thomas. CPPO. Purchasing Director

**SUBJ:** New Contract as a Result of Solicitation  
IFB 062818ARW, Airfield Lighting Rehabilitation, Beaufort County Airport

**DATE:** 10/02/2018

**BACKGROUND:**

Beaufort County issued an Invitation for Bids (IFB) to contractors capable of providing airfield lighting replacement services. The airfield at Beaufort County Airport was inundated during both Hurricane Matthew and Tropical Storm Irma. The electrical system (which powers airfield lighting, navigational aids, and the like) has suffered extensive damage and can no longer be repaired piecemeal. The entire system will be replaced via this project.

Per Federal Aviation Administration (FAA) Grant requirements, this project requires a full time resident project representative who will observe the project work and provide documentation of required quality assurance testing. Reports of the tests performed will be delivered, along with a summary of all tests accomplished at project closeout to the FAA, certifying compliance with design plans and specifications.

The bids were reviewed and evaluated by staff and it was determined that Walker and Whiteside, Greenville SC, was the lowest responsible/responsive bidder.

The Beaufort County Airports Board finds this contract award and work authorization acceptable. Therefore, the BCAB forwards these items to Finance Committee for their approval.

**VENDOR INFORMATION:**

**COST:**

1. Walker & Whiteside Greenville, SC	\$ 905,982
2. Kobo Utility Construction Sandwich, MA	\$1,484,388
Construction Admin, Resident Project Representative: Talbert, Bright & Ellington (TBE), Charlotte, NC	\$ 159,316
<b>TOTAL COST</b>	<b>\$1,065,298</b>

**FUNDING:**

FAA AIP Grant 14 (90%), SCAC Grant (5%), Beaufort County Airport (Lady's Island) Proprietary Fund (5%).

Funding approved:  By:  Date:

**FOR ACTION:** Finance Committee meeting occurring October 8, 2018.

**RECOMMENDATION:**

The Finance Committee approve and recommend to County Council the award of the subject contract to Walker and Whiteside and approval of the subject TBE Work Authorization.

Attachment:  IFB 062818ARW Attachments.pdf  
143.8 KB

cc: Tom Keaveny, Interim County Administrator

Approved:  Date:

Check to override approval:  Overridden by:  Override Date:

Alicia Holland, Assistant County Administrator, Finance

Approved:  Date:

Colin Kinton, Director, Transportation Engineering Division

Approved:  Date:

Check to override approval:  Overridden by:  Override Date:  ready for admin:

Jon Rembold, Director, Airports Department

Approved:  Date:

Check to override approval:  Overridden by:  Override Date:  ready for admin:

**After Initial Submission, Use the Save and Close Buttons**

**BEAUFORT COUNTY AIRPORT  
LADY'S ISLAND, SOUTH CAROLINA  
WORK AUTHORIZATION 18-05  
August 10, 2018  
PROJECT NO.: TBI NO. 2119-1805**

It is agreed to undertake the following work in accordance with the provisions of our Contract for Professional Services.

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**Description of Work Authorized:** This project will include the construction administration, full time Resident Project Representative (RPR) services, and Quality Acceptance Testing for the rehabilitation of lighting systems at the Beaufort County Airport. The system has become increasingly difficult to maintain operational due to the inundation from Hurricane Matthew and needs to be replaced.

The construction phase services for this project includes coordination with the Owner for award of the construction contract, preparation and distribution of contract documents and Released For Construction plans and specifications to the Contractor, follow up with FAA on approval of 7460, coordinating and conducting the Preconstruction Conference and preparation of minutes, review of project schedule submitted by Contractor, coordination and review of Contractor submittals, Construction visits/Progress Meetings outlines and meeting minutes, review field change requests and related correspondence, prepare and distribute general construction correspondence throughout the project, review quality acceptance test results, review and process Contractor pay requests, conduct a Final Inspection and prepare/distribute punch list items letter, develop record drawings, assist Beaufort County with Grant Closeout and prepare Grant closeout paperwork.

**BASIC SERVICES**

**CONSTRUCTION PHASE:**

The construction phase services for this project includes coordination with the Owner for award of the construction contract, preparation and distribution of contract documents and Released For Construction plans and specifications to the Contractor, follow up with FAA on approval of 7460, coordinating and conducting the Preconstruction Conference and preparation of minutes, review of project schedule submitted by Contractor, coordination and review of Contractor submittals, Construction visits/Progress Meetings outlines and meeting minutes, review field change requests and related correspondence, prepare and distribute general construction correspondence throughout the project, review quality acceptance test results, review and process Contractor pay requests, conduct a Final Inspection and prepare/distribute punch list items letter, develop record drawings, assist Beaufort County with Grant Closeout and prepare Grant closeout paperwork.

The intended deliverables for this submittal shall include:

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Talbert, Bright & Ellington, Inc.

*Work Authorization 2119-1805*

- PDF versions of record drawing plan sheets and technical specifications.
- PDF version of final Engineer's Report

## SPECIAL SERVICES

### Task 1 – Full-Time Resident Project Representative (RPR)

A full-time resident project representative will be provided to observe the construction and other responsibilities.

### Task 2 – Quality Assurance Testing

Quality assurance and acceptance testing required by the project specifications for this project will be provided. Reports of the tests performed will be provided, along with a summary of all tests performed at project closeout.

**E-Verify Requirement.** The Engineer shall comply with the requirements of the "South Carolina Illegal Immigration and Reform Act". Further, if the Engineer utilizes a subcontractor, the Engineer shall require the subcontractor to comply with the requirements of the "South Carolina Illegal Immigration and Reform Act".

**Iran Divestment Act Certification.** The Contractor shall comply with the requirements of N.C.G.S. 147-86.59. The Contractor certifies that, as of the date of this contract, it is not listed on the Final Divestment List created by the State Treasurer pursuant to N.C.G.S. 147-86.58. Further, the Contractor shall not utilize any subcontractor found on the State Treasurer's Final Divestment List.

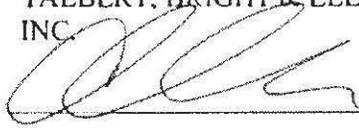
**Estimated Time Schedule:** Work shall be completed in accordance with the schedule established and agreed upon by the Owner and Engineer.

**Cost of Services:** The method of payment shall be in accordance with Article 6 of the contract. The work shall be performed in accordance with the Master Contract as a lump sum of **\$29,936.00** including expenses. Special services shall be performed on a not to exceed basis with a budget of **\$129,380.00**, which includes reimbursable expenses. For a total of **\$159,316.00**.

**Agreed as to Scope of Services, Time Schedule and Budget:**

**APPROVED:**  
BEAUFORT COUNTY

**APPROVED:**  
TALBERT, BRIGHT & ELLINGTON,  
INC.



\_\_\_\_\_  
Title

Vice President

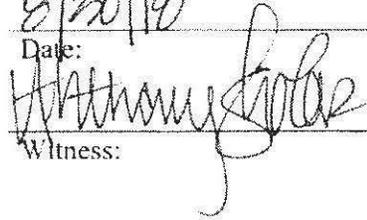
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Title:

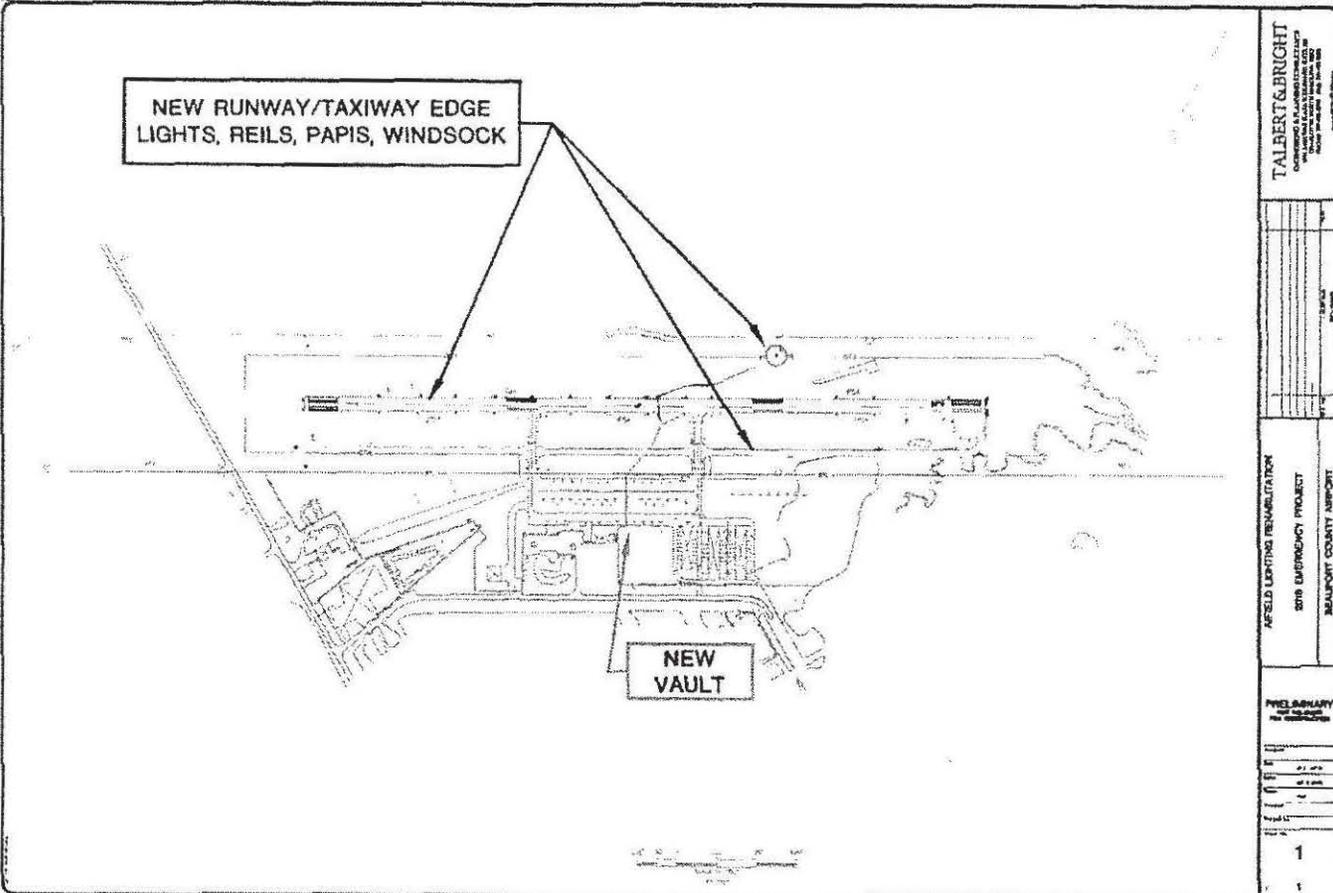
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Date:

8/20/10  
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Date:

\_\_\_\_\_  
Witness:

\_\_\_\_\_  
Witness:





**TALBERT & BRIGHT**  
 CONSULTING ENGINEERS AND ARCHITECTS  
 1000 W. 10th Street, Suite 100  
 Oklahoma City, Oklahoma 73106  
 Phone: (405) 233-1100  
 Fax: (405) 233-1101  
 Website: www.talbertandbright.com

DATE:	11/11/11
BY:	JTB
PROJECT:	AFIELD LIGHTING RESABILITATION
SITE:	50th EMERGENCY PROJECT
CLIENT:	MCALPURT COUNTY AIRPORT

**PRELIMINARY**  
 NOT TO BE USED FOR CONSTRUCTION

NO.	1
REV.	1

Talbert, Bright & Ellington, Inc.  
 Work Authorization 2119-1805

SUMMARY OF FEES  
 AIRFIELD LIGHTING REPLACEMENT  
 CONSTRUCTION PHASE  
 BEAUFORT COUNTY AIRPORT  
 BEAUFORT, SOUTH CAROLINA  
 THE PROJECT NO: 2119-1805  
 FAA IDENTIFIER: TBD

June 29, 2018

DESCRIPTION	ESTIMATED
<b>BASIC SERVICES</b>	
PROJECT FORMULATION/DEVELOPMENT PHASE (01)	\$
DESIGN PHASE (04)	\$
BIDDING PHASE (05)	\$
CONSTRUCTION ADMINISTRATION PHASE (06)	\$ 25,496.00
SUBTOTAL	\$ 25,496.00
EXPENSES	\$ 3,000.00
SUBCONSULTANTS	\$ 43,700.00
INSPECTION - RESIDENT PROJECT REPRESENTATIVE	\$ 85,680.00
TOTAL	\$ 158,476.00

MANHOOR ESTIMATE  
 ADDFIELD ELECTRICAL REHABILITATION  
 CONSTRUCTION PHASE  
 BEAUFORT COUNTY AIRPORT  
 BEAUFORT, SOUTH CAROLINA  
 THE PROJECT NO. 2119-1805  
 FAA IDENTIFIER TBD

June 29, 2018

WORTHINGTON AIRPORT ESTIMATION PHASE 400

DESCRIPTION	FRD1	FM	SP	E5	E4	EC	E1	T4	T3	AD4	AD3
	1	154	170	139	156	115	74	82	73	48	55
Prepare contract docs and EPC plans	1										
Coordinate award of contract											
Coordinate with project engineer		10									
Production of minutes	0	1	0								
Coordinate/review project schedules	1		0								
Coordinate/review submittals	0	5									
Construction visits/meetings	5	42									
Site Visit/Meeting Minutes		12									
Review/Coordinate field changes		4									
Construction correspondence		10									
Review test results		4									
Process Pay Requests		8									
Final inspection/functional		10									
Develop record drawings											
<b>MANHOOR TOTAL</b>	<b>11</b>	<b>125</b>	<b>0</b>	<b>10</b>	<b>0</b>						

ORIGINATOR'S EXPENSES

CLASSIFICATION	BILL RATE	EST HOURS	EST COST
Principal	FRD1	184	2,024
Project Manager	FM	172	21,560
Senior Planner	SP	139	0
Engineer V	E5	156	1,760
Engineer IV	E4	115	0
Engineer III	EC	84	0
Engineer I	E1	74	0
Technician IV	T4	91	0
Technician III	T3	89	0
Admin. Assistant IV	AD4	67	612
Admin. Assistant III	AD3	55	0
<b>Total</b>		<b>152</b>	
<b>SUBTOTAL</b>		<b>0</b>	<b>23,496.00</b>

PROJECT EXPENSES

EXPENSE DESCRIPTION	UNIT	UNIT RATE	EST HOURS	EST COST
Telephone	LS		1	0
Postage	LS		1	0
Copying	LS	500	1	500.00
Reproduction - Per. for Const	LS	500	1	500.00
Reproduction - As Built	LS	200	1	200.00
Miscellaneous expenses (prints, facts, copies)	LS		1	0
Travel	LS	400	1	400.00
<b>SUBTOTAL</b>			<b>0</b>	<b>1,600.00</b>

CONSTRUCTION ADMINISTRATION EXPENSES

EXPENSE DESCRIPTION	UNIT	UNIT RATE	EST HOURS	EST COST
Sub-Contractor - Change Group	NTE	\$25,450.00	1	25,450.00
Permit Survey/Sign PAFL	LS	\$17,250.00	1	17,250.00
<b>SUBTOTAL</b>			<b>0</b>	<b>42,700.00</b>
<b>TOTAL CONSTRUCTION ADMIN. COST</b>			<b>0</b>	<b>71,796.00</b>



TO: Beaufort County Finance Committee

FROM: Harold Wallace, Beaufort County Airports Board Chair *HW*

SUBJ: Beaufort County Airports Board Recommendations to Finance

DATE: 20 September 2018

**BACKGROUND.**

On September 20, 2018, the Beaufort County Airports Board reviewed the following items:

- Bid Award to Walker and Whiteside of Greenville, SC: ARW Airfield Lighting Replacement
- Talbert, Bright and Ellington Work Authorization – Construction Administration Services for ARW Airfield Lighting Replacement Project

The board finds the above authorizations acceptable and necessary for the continued efficient operation of the Beaufort County Airport. The BCAB recommends the attached documents for Finance Committee approval.

MANHOUR ESTIMATE  
 AIRFIELD ELECTRICAL REHABILITATION  
 CONSTRUCTION PHASE  
 BEAUFORT COUNTY AIRPORT  
 BEAUFORT, SOUTH CAROLINA  
 TBE PROJECT NO: 2119-1805  
 FAA IDENTIFIER: TBD

June 29, 2018

RESIDENT PROJECT REPRESENTATIVE (PHASE 51)  
 CALENDAR DAYS 90

DESCRIPTION	RPR
	\$ 80
Project review/Preconstruction Conference	8
Site mobilization	2
On site inspection	720
Final inspection	8
Follow up inspection	100
Site demobilization	2
<b>MANHOUR TOTAL</b>	<b>840</b>

DIRECT LABOR EXPENSES:

CLASSIFICATION		BILL RATE	EST. MHRS	EST. COST
RESIDENT ENGINEER	RPR	\$ 80	840	\$ 67,200
	Total		840	
<b>SUBTOTAL</b>				<b>\$ 67,200.00</b>

DIRECT EXPENSES:

EXPENSE DESCRIPTION	UNIT	UNIT RATE	EST. UNITS	EST. COST
Telephone	LS	\$ -	1	\$ -
Postage	LS	\$ -	1	\$ -
Miscellaneous expenses (prints, faxes, copies)	LS	\$ -	1	\$ -
Travel	LS	\$ -	1	\$ -
<b>SUBTOTAL</b>				<b>\$ -</b>

PER DIEM:

EXPENSE DESCRIPTION	UNIT	UNIT RATE	EST. UNITS	EST. COST
DAILY PER DIEM	PD	\$ 220	84	\$ 18,480
	Total		84	
<b>SUBTOTAL</b>				<b>\$ 18,480.00</b>
<b>TOTAL INSPECTION COST:</b>				<b>\$ 85,680.00</b>

**BID TABULATION  
AIRFIELD LIGHTING REPLACEMENT  
BEAUFORT COUNTY AIRPORT**

**TBE PROJECT NO. 2119-1704  
IFB NO. 062818ARW**

JUNE 28, 2018

BASE BID					WALKER & WHITESIDE GREENVILLE, SC LICENSE NO.: G11877		KOBO UTILITY CONSTRUCTION SANDWICH, MA LICENSE NO.: G121539		Engineer's Estimate	
ITEM NO.	SPEC NO.	DESCRIPTION	QTY	UNIT	UNIT PRICE	EXT. TOTAL	UNIT PRICE	EXT. TOTAL	UNIT PRICE	EXT. TOTAL
1	GP105	MOBILIZATION	1	LS	\$66,765.00	\$66,765.00	\$65,800.00	\$65,800.00	\$459,800.00	\$459,800.00
2	L-105	VAULT CLOSET DEMOLITION	1	LS	\$1,100.00	\$1,100.00	\$37,559.00	\$37,559.00	\$16,500.00	\$16,500.00
3	L-105	AIRFIELD DEMOLITION	1	LS	\$16,400.00	\$16,400.00	\$28,900.00	\$28,900.00	\$27,500.00	\$27,500.00
4	L-108	CABLE - L-824 5KV, #8 AWG TYPE C	18,100	LF	\$1.25	\$22,625.00	\$2.00	\$36,200.00	\$1.93	\$34,933.00
5	L-108	CABLE - 600V, 1/C #10 AWG	12,240	LF	\$0.80	\$9,792.00	\$0.80	\$9,792.00	\$1.38	\$16,891.20
6	L-108	CABLE - 600V, 1/C #12 AWG	7,500	LF	\$0.70	\$5,250.00	\$1.00	\$7,500.00	\$4.40	\$33,000.00
7	L-108	CABLE - 600V, 1/C #16 AWG	12,000	LF	\$0.50	\$6,000.00	\$0.60	\$7,200.00	\$1.93	\$23,160.00
8	L-108	COUNTERPOISE WITH CONDUIT/DUCT	4,800	LF	\$1.35	\$6,480.00	\$1.20	\$5,760.00	\$2.75	\$13,200.00
9	L-108	PLOWED COUNTERPOISE	14,600	LF	\$2.25	\$32,850.00	\$3.00	\$43,800.00	\$2.75	\$40,150.00
10	L-109	VAULT SITEWORK AND FOUNDATION	1	LS	\$4,900.00	\$4,900.00	\$18,667.00	\$18,667.00	\$22,000.00	\$22,000.00
11	L-109	VAULT STRUCTURE	1	EA	\$29,800.00	\$29,800.00	\$114,600.00	\$114,600.00	\$15,400.00	\$15,400.00
12	L-109	VAULT LIGHTNING PROTECTION & GROUND RING SYSTEM	1	LS	\$7,100.00	\$7,100.00	\$3,877.00	\$3,877.00	\$11,000.00	\$11,000.00
13	L-109	INTERIOR/EXTERIOR LIGHTING & RECEPTACLES	1	LS	\$2,500.00	\$2,500.00	\$7,645.00	\$7,645.00	\$5,500.00	\$5,500.00
14	L-109	INTERIOR GROUNDING SYSTEM	1	LS	\$1,000.00	\$1,000.00	\$3,869.00	\$3,869.00	\$3,300.00	\$3,300.00
15	L-109	INTERIOR CONDUITS & CABLES	1	LS	\$6,725.00	\$6,725.00	\$7,500.00	\$7,500.00	\$5,500.00	\$5,500.00
16	L-109	A/C-HEATER UNITS, 1-TON, THRU-WALL	1	EA	\$2,285.00	\$2,285.00	\$6,500.00	\$6,500.00	\$2,750.00	\$2,750.00
17	L-109	TVSS	1	EA	\$1,480.00	\$1,480.00	\$3,350.00	\$3,350.00	\$2,200.00	\$2,200.00
18	L-109	200A METER BOX	1	EA	\$575.00	\$575.00	\$2,159.00	\$2,159.00	\$1,650.00	\$1,650.00
19	L-109	MAIN 240V, 1PH, PANELBOARD, 225A, 22KAIC	1	EA	\$1,950.00	\$1,950.00	\$4,589.00	\$4,589.00	\$11,000.00	\$11,000.00
20	L-109	CCR - 7.5KW	2	EA	\$10,500.00	\$21,000.00	\$18,993.00	\$37,986.00	\$11,000.00	\$22,000.00
21	L-109	S-1 CUTOUT CABINET	1	EA	\$2,025.00	\$2,025.00	\$11,550.00	\$11,550.00	\$8,250.00	\$8,250.00
22	L-109	L-821 W/ CONTACTORS CABINET	1	EA	\$4,100.00	\$4,100.00	\$28,873.00	\$28,873.00	\$8,800.00	\$8,800.00
23	L-109	L-821 SWITCHES ONLY	1	EA	\$1,600.00	\$1,600.00	\$19,844.00	\$19,844.00	\$2,200.00	\$2,200.00
24	L-109	L-854 RADIO CONTROLLER & ANTENNA	1	EA	\$2,990.00	\$2,990.00	\$6,579.00	\$6,579.00	\$3,300.00	\$3,300.00
25	L-109	PILOT CONTROL ANTENNA MOUNT	1	EA	\$295.00	\$295.00	\$988.00	\$988.00	\$1,100.00	\$1,100.00
26	L-110	1W-2" PVC DIRECT BURY	14,800	LF	\$6.00	\$88,800.00	\$10.00	\$148,000.00	\$8.80	\$130,240.00
27	L-110	4W-2" PVC DIRECT BURY	600	LF	\$23.00	\$13,800.00	\$20.00	\$12,000.00	\$22.00	\$13,200.00
28	L-110	2W-2"HDPE BORE	80	LF	\$25.00	\$2,000.00	\$85.00	\$6,800.00	\$49.50	\$3,960.00
29	L-110	3W-2"HDPE BORE	160	LF	\$30.00	\$4,800.00	\$85.00	\$13,600.00	\$55.00	\$8,800.00
30	L-110	4W-2"HDPE BORE	210	LF	\$35.00	\$7,350.00	\$95.00	\$19,950.00	\$60.50	\$12,705.00
31	L-110	6W-2"HDPE BORE	300	LF	\$40.00	\$12,000.00	\$125.00	\$37,500.00	\$71.50	\$21,450.00
32	L-115	SINGLE PULL CAN	13	EA	\$710.00	\$9,230.00	\$1,500.00	\$19,500.00	\$880.00	\$11,440.00
33	L-115	2-CAN PLAZA	2	EA	\$2,500.00	\$5,000.00	\$4,228.00	\$8,456.00	\$1,760.00	\$3,520.00
34	L-115	3-CAN PLAZA	4	EA	\$3,700.00	\$14,800.00	\$5,365.00	\$21,460.00	\$2,200.00	\$8,800.00
35	L-115	4-CAN PLAZA	5	EA	\$4,500.00	\$22,500.00	\$6,589.00	\$32,945.00	\$4,400.00	\$22,000.00
36	L-115	6-CAN PLAZA	2	EA	\$6,100.00	\$12,200.00	\$9,577.00	\$19,154.00	\$6,600.00	\$13,200.00
37	L-125	ELEVATED LED MIRLS	32	EA	\$1,240.00	\$39,680.00	\$1,089.00	\$34,848.00	\$1,760.00	\$56,320.00
38	L-125	SEMI-FLUSH MIRLS	2	EA	\$3,100.00	\$6,200.00	\$4,650.00	\$9,300.00	\$2,530.00	\$5,060.00
39	L-125	ELEVATED THRESHOLD/END LED FIXTURES	16	EA	\$1,275.00	\$20,400.00	\$1,125.00	\$18,000.00	\$1,760.00	\$28,160.00
40	L-125	ELEVATED LED MITLS	96	EA	\$1,090.00	\$104,640.00	\$1,045.00	\$100,320.00	\$1,430.00	\$137,280.00
41	L-125	LED REIL SYSTEM	2	EA	\$13,725.00	\$27,450.00	\$34,463.00	\$68,926.00	\$16,500.00	\$33,000.00
42	L-125	LED L-881 PAPI SYSTEM	2	EA	\$22,650.00	\$45,300.00	\$46,559.00	\$93,118.00	\$33,000.00	\$66,000.00
43	L-125	LED L-807 WIND CONE	1	EA	\$12,100.00	\$12,100.00	\$7,500.00	\$7,500.00	\$14,300.00	\$14,300.00
44	L-125	SEGMENTED CIRCLE	1	EA	\$8,775.00	\$8,775.00	\$45,889.00	\$45,889.00	\$11,000.00	\$11,000.00
45	L-125	L-858(L) LIGHTED SIGN (1-2 MODULE)	9	EA	\$3,900.00	\$35,100.00	\$4,889.00	\$44,001.00	\$5,500.00	\$49,500.00
46	L-125	L-858(L) LIGHTED SIGN (3-4 MODULE)	4	EA	\$4,575.00	\$18,300.00	\$5,889.00	\$23,556.00	\$6,600.00	\$26,400.00
47	L-125	UNLIGHTED TAXIWAY END MARKER	1	EA	\$2,300.00	\$2,300.00	\$2,500.00	\$2,500.00	\$3,300.00	\$3,300.00
48	M-103	CLOSED RUNWAY MARKER	2	EA	\$5,335.00	\$10,670.00	\$25,489.00	\$50,978.00	\$165.00	\$330.00
49	SPEC.	SANITARY SEWER SERVICE TO TERMINAL BUILDING - ALLOWANCE	1	ALLOW	\$125,000.00	\$125,000.00	\$125,000.00	\$125,000.00	\$137,500.00	\$137,500.00

**TOTAL BASE BID AMOUNT**

**\$905,982.00**

**\$1,484,388.00**

**\$1,608,549.20**

I HEREBY CERTIFY THIS TABULATION OF BIDS TO BE CORRECT.

6/28/2018

TALBER, BRIGHT & ELLINGTON, INC.

DATE



**COUNTY COUNCIL OF BEAUFORT COUNTY  
PURCHASING DEPARTMENT**

106 Industrial Village Road, Bldg. 2, Post Office Drawer 1228  
Beaufort, South Carolina 29901-1228

David L Thomas, Purchasing Director  
dthomas@bcgov.net 843.255.2353

**TO:** Councilman Jerry Stewart, Chairman, Finance Committee

**FROM:** David L Thomas. CPPO. Purchasing Director

**SUBJ:** State Contract Purchase  
Purchase Three (3) New Toro Commercial Wide Area Mowers for the Parks and Leisure Services Department (PALS)

**DATE:** 10/03/2018

**BACKGROUND:**

The Purchasing Department received a request from the PALS Director to purchase three new 2018 Toro Ground Master 4000-D commercial wide area mowers from Smith Turf and Irrigation in Charlotte, NC, a state contract vendor. Prior to PALS taking over Parks Grounds Maintenance, Beaufort County possessed three commercial wide area mowers in the fleet. Parks Ground Maintenance for PALS is currently in need of three wide area mowers. One for each area of the County (Beaufort, Bluffton, Hilton Head) in order to properly maintain facilities. Repair totals for all three wide area mowers have exceeded \$80,000 since their purchase. Two out of the three large mowers are no longer operable. First Vehicle has recommended the replacement of all three wide area mowers, along with going with a different brand of mower.

**VENDOR INFORMATION:**

Smith Turf and Irrigation, Charlotte, NC  
\*The total cost of \$213,433.90 includes all discounts, a five-year warranty, delivery,

**COST:**

\$213,433.90\*

SC sales tax, manuals for 3 new Toro Ground Master 4000-D Commercial Wide Area Mowers. See the attached for price quote for more information.

See above

**FUNDING:**

Account 26520011-54450, Parks and Leisure Services (PALS) Impact Fees, Bluffton, with a fund balance of \$4.6 million as of June 30, 2018.

Funding approved:  By:  Date:

**FOR ACTION:** Finance Committee on Monday, October 8, 2018.

**RECOMMENDATION:**

The Purchasing Department recommends that the Finance Committee approve and recommend to County Council the contract award of \$213,433.90 to purchase three new 2018 Toro Ground Master 4000-D Commercial Wide Area Mowers from the aforementioned vendor in support of PALS operations.

Attachment:  Toro Mowers PALS.pdf  
964.71 KB

cc: Tom Keaveny, Interim County Administrator      Approved:       Date:

Check to override approval:  Overridden by:       Override Date:

Alicia Holland, Assistant County Administrator, Finance      Approved:       Date:

     Approved:       Date:

Check to override approval:  Overridden by:       Override Date:       ready for admin:

     Approved:       Date:

Check to override approval:  Overridden by:       Override Date:       ready for admin:

**After Initial Submission, Use the Save and Close Buttons**

# SMITH TURF & IRRIGATION

DISTRIBUTORS

**QUOTE**

Acct. Name/#: Beaufort County Parks  
 Sales Location: Charlotte  
 Customer Class: Municipality / City / County  
 Contact Name/#: Shannon Loper  
 Opportunity#:  
 Date: 09/13/18  
 PO#:  
 Deliver:  
 File: SC State Contract  
 Ship To:  
 Bill To:



Quoted From:  
 Charlotte Office  
 4355 Golf Acres Dr  
 Charlotte, NC 28208

Account Executive: Steve Miller  
 910-512-3940

Qty	Model	Description	Unit Price	Extended
3	30609	Toro Groundsmaster 4000-D (Tier 4 Final Compliant) (30609 / 30609A)	\$61,790.82	\$185,372.46
3	30669	Universal Sunshade - White	\$390.78	\$1,172.34
3	03247	Operator Cooling Fan	\$141.96	\$425.88
3	03248	Switch Panel	\$124.02	\$372.06
24	93-5974	8 INCH FOAM FILLED WHEEL ASM	\$135.90	\$3,261.60
3	C552	Toro Protection Plus Comprehensive - 60/5000	\$3,582.80	\$10,748.40
<b>Total:</b>				<b>\$201,352.74</b>

S.C. State Contract # 4400018635  
 June 1, 2018 thru May 31, 2023

Toro Extended Protection Plus Comprehensive Plan of 36 Months or 3500 Hours Above the Standard 24 months or 1500 Hour Factory Warranty for a total of 60 Months / 5000 Hours

<b>Payment Terms:</b> Net 10th Prox (Upon Credit Approval)	<b>Sub Total</b>	\$201,352.74
Prices And Terms Shown Will Be Valid For 30 Days From Date Quoted. After This Period, We Reserve The Right To Make Any Necessary Adjustments To Prices And/Or Payment Terms.	<b>*Sales Tax</b>	\$12,081.16
	<b>Total</b>	\$213,433.90
	<b>Quote Prepared By:</b> Steve Miller	<b>Date:</b> 9/13/2018
<b>Quote Accepted By:</b>	<b>Date:</b>	

# SMITH TURF & IRRIGATION

DISTRIBUTORS

**QUOTE**

Acct. Name/ #: Beaufort County Parks  
 Sales Location: Charlotte  
 Customer Class: Municipality / City / County  
 Contact Name/ #: Shannon Loper, 843-812-0152  
 Opportunity#:



Quoted From:  
 Charlotte Office  
 4355 Golf Acres Dr  
 Charlotte, NC 28208

Date: 09/14/18

PO#:

Deliver:

File: SC State Contract

Ship To:

Bill To:

Account Executive: Steve Miller  
 910-512-3940

Qty	Model	Description	Unit Price	Extended
1	30609	Toro Groundsmaster 4000-D (Tier 4 Final Compliant) (30609 / 30609A)	\$61,790.82	\$61,790.82
1	30669	Universal Sunshade - White	\$390.78	\$390.78
1	03247	Operator Cooling Fan	\$141.96	\$141.96
1	03248	Switch Panel	\$124.02	\$124.02
8	93-5974	8 INCH FOAM FILLED WHEEL ASM	\$135.90	\$1,087.20
1	C552	Toro Protection Plus Comprehensive - 60/5000	\$3,582.80	\$3,582.80
		<b>Total:</b>		<b>\$67,117.58</b>

S.C. State Contract # 4400018636  
 June 1, 2018 thru May 31, 2023

Toro Extended Protection Plus Comprehensive  
 Plan of 36 Months or 3500 Hours Above the  
 Standard 24 months or 1500 Hour Factory  
 Warranty for a total of 60 Months / 5000 Hours

<b>Payment Terms:</b> Net 10th Prox (Upon Credit Approval)	<b>Sub Total</b>	\$67,117.58
Prices And Terms Shown Will Be Valid For 30 Days From Date Quoted. After This Period, We Reserve The Right To Make Any Necessary Adjustments To Prices And/Or Payment Terms.	<b>*Sales Tax</b>	\$4,027.05
	<b>Total</b>	\$71,144.63
<b>Quote Prepared By:</b> Steve Miller	<b>Date:</b>	9/14/2018
<b>Quote Accepted By:</b>	<b>Date:</b>	



**4**  
TIER

SMART  
**POWER**

**COMPARISON OF COUNTY COUNCIL COMPENSATION  
FY 2018**

<u>County</u>	<u>Salary</u>	
Aiken	\$13,440	
Anderson	\$ 8,930	
Beaufort	\$ 11,828	up to / \$5,760 (\$40 per meeting, 144 meeting cap)
Berkeley	\$ 12,260	
Charleston	\$ 20,737	
Dorchester	\$ 20,000	
Florence	\$ 16,126	
Greenville	\$ 28,483	discretionary / \$ 5,000
Horry	\$ 15,966	
Lexington	\$ 18,040	
Pickens	\$ 11,698	
Richland	\$ 17,777	
Spartanburg	\$ 12,500	discretionary / \$ 3,000
Sumter	\$ 14,783	
York	\$ 18,947	
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Average Salary	\$ 14,900	