COUNTY COUNCIL OF BEAUFORT COUNTY

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_____

JOSHUA A. GRUBER
DEPUTY COUNTY ADMINISTRATOR
SPECIAL COUNSEL
_____

SUZANNE M. RAINEY
CLERK TO COUNCIL

AGENDA
FINANCE COMMITTEE
Wednesday, December 10, 2014
3:00 p.m.
Executive Conference Room, Administration Building
Government Center
100 Ribaut Road, Beaufort

Committee Members:
  Rick Caporale, Chairman
  Steve Fobes, Vice Chairman
  Brian Flewelling
  William McBride
  Stu Rodman
  Jerry Stewart

Staff Support
  Alicia Holland, Chief Financial Officer

1. CALL TO ORDER – 3:00 P.M.

2. CONSIDERATION OF CONTRACT RENEWAL
     A. CompuCom, Microsoft Licensing for Beaufort County (backup)

3. DISCUSSION / GRAVES PROPERTY PURCHASE OPTION

4. CONTINUED DISCUSSION / COUNCIL COMPENSATION

5. 2015 ACCOMMODATIONS TAX (2% STATE) BOARD RECOMMENDATIONS

6. ADJOURNMENT

2014 Strategic Plan: Committee Assignments
  Budget Document/Process and Financial Reporting: Revision
  Debt Reserve Policy (*Goal Accomplished, April 2014*)
  General Fund Fund Balance Policy (*Goal Accomplished, April 2014*)
  Mitchelville Historic Site Development: Funding (*Status November 2014,* Mitchelville to Develop a Business Plan)

COUNTY COUNCIL OF BEAUFORT COUNTY
PURCHASING DEPARTMENT
106 Industrial Village Road, Building 2
Post Office Drawer 1228
Beaufort, South Carolina 29901-1228

TO: Councilman Rick Caporale, Chairman, Finance Committee

FROM: Dave Thomas, CPPO, Purchasing Director

SUBJ: **Recommendation for Beaufort County Departmental Contract Renewal**

DATE: December 10, 2014

In order to improve our process for renewing annual contracts I have provided a summary sheet (see the attached excel sheet) for your committee's review and approval. The summary sheet provides the vendor name, purpose, department, account name and number, prior and current contract cost, term, and remarks. The department head responsible for the contract or their representative will be available for questions during the Committee meeting.

FOR ACTION: Finance Committee meeting occurring December 10, 2014.

RECOMMENDATION: The Purchasing Department recommends that the Finance Committee approve the contract renewal as stated in the attached summary.

CC: Gary Kubic, County Administrator
          Josh Gruber, Deputy Administrator
          Alicia Holland, Chief Financial Officer
          Daniel Morgan, MIS Director

Att: Contract Renewal Summary Sheet and Quote

	Vendor	Purpose	Department	Account #/Name	FY 2015 Cost	FY 2014 Cost	Term (Beg/End)	Committee
1.	CompuCom	Microsoft Licensing including SQL Server licenses for Beaufort County	MIS	10001150-51110	$ 81,261	$ 54,945	7/1/2014	Finance
				Maintenance Contracts			6/30/2015	

Note: State Contract.
The FY 2014 cost represents the amount paid in FY 2014 for 150 licenses at a unit cost of $366.30.
In FY 2015, the increased cost is due to an increase in the quantity of licenses (300 at a unit cost of $218.63) and additional SQL Server licenses (6 at a unit cost of $2,611.95).

CompuCom
The Leading IT Outsourcing Specialist

CompuCom Systems, Inc.
7171 Forest Lane
Dallas, TX 75230

Client:	Mike Devore
	Beaufort County MIS
	100 Ribaut Road
	Beaufort, SC 29902-4453
	(843) 255-7006
	mdevore@bcgov.net
	Enrollment # 6504128 (7/01/2012 - 6/30/2015)

Prepared by:
David Williams
CompuCom Systems, Inc.
Software Solutions Specialist
(704) 469-5103
David.Williams@CompuCom.com

Qty	Part #	Item Name	Offering	Level	Purchase Period	Product Type	Product Family	Unit Price	Extended Price
Microsoft TrueUp Year 3 Pricing:									
300	76A-00028	EntCAL ALNG LicSAPk MVL UsrCAL wSrvcs	Enterprise 6	D	TrueUp Yr3	License/Software Assurance Pack	Enterprise CAL	$218.63	$65,589.00
6	7NQ-00302	SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	Enterprise 6	D	TrueUp Yr3	License/Software Assurance Pack	SQL Svr Standard Core	$2,611.95	$15,671.70

		Total:	**$81,260.70**

Notes:
1. CompuCom reserves the right to amend pricing subject to changes in the publisher's discounts, pricing or programs.
2. Sales tax is not included on quotes. Please add the approriate sales tax to your Purchase Order, if applicable.
   > If your order is exempt from SC Sales Tax, please indicate 'ESD - Electronic Software Delivery' on your Purchase Order.
3. Please address your PO to CompuCom Systems, Inc., and email it to David.Williams@compucom.com
4. SC State Contract Number: 4400003937, CompuCom Vendor # 7000040970