

# COUNTY COUNCIL OF BEAUFORT COUNTY

ADMINISTRATION BUILDING  
100 RIBAUT ROAD  
POST OFFICE DRAWER 1228  
BEAUFORT, SOUTH CAROLINA 29901-1228  
TELEPHONE: (843) 255-2180  
FAX: (843) 255-9401  
www.bcgov.net

D. PAUL SOMMERVILLE  
CHAIRMAN

STEWART H. RODMAN  
VICE CHAIRMAN

## COUNCIL MEMBERS

STEVEN M. BAER  
CYNTHIA M. BENSCH  
RICK CAPORALE  
GERALD DAWSON  
BRIAN E. FLEWELLING  
WILLIAM L. MCBRIDE  
GERALD W. STEWART  
ROBERTS "TABOR" VAUX, JR  
LAURA L. VON HARTEN

GARY KUBIC  
COUNTY ADMINISTRATOR

BRYAN J. HILL  
DEPUTY COUNTY ADMINISTRATOR

JOSHUA A. GRUBER  
COUNTY ATTORNEY

SUZANNE M. RAINEY  
CLERK TO COUNCIL

## AGENDA FINANCE COMMITTEE

2:30 p.m.

Monday, April 8, 2013

Executive Conference Room  
Administration Building, Government Center  
100 Ribaut Road, Beaufort

### Committee Members:

Stu Rodman, Chairman  
Rick Caporale, Vice Chairman  
Steven Baer  
Brian Flewelling  
William McBride  
Jerry Stewart

### Staff Support

David Starkey, Chief Financial Officer  
Alicia Holland, Comptroller

### 1. CALL TO ORDER – 2:30 P.M.

### 2. FY 2014 BUDGET PROPOSALS

- A. Technical College of the Lowcountry
- B. University of South Carolina-Beaufort

### 3. CONSIDERATION OF CONTRACT AWARDS

- A. \$37,500 McNair Law firm contract extension for providing lobbying efforts as it relates to the Education Funding formula ([backup](#))
- B. \$147,721.62 purchase of Hewlett Packard hardware and software support from sole source vendor for Beaufort County MIS Department ([backup](#))
- C. \$91,672 request to purchase four 2013 Dodge Chargers of Sheriff's Office from State Contract ([backup](#))

### 4. ADJOURNMENT

#### Open and Priority Retreat Items

Transfer Station Analysis  
Road Financing  
Burton Wells Regional Park Financing  
Sports Complex Economic Analysis

#### 2013 Budget Cycle

Business License Fees  
2014 Millage Policy  
Joint Use of School Facilities  
Airport Business Plan



*Via Electronic Mail*

psommerville@bcgov.net  
bill.evans@beaufort.k12.sc.us

Lynn Stokes Murray

lstokes-murray@mcnair.net  
T (803) 799-9800  
F (803) 933-1538

January 29, 2013

The Honorable D. Paul Sommerville  
Chairman, Beaufort County Council  
1509 Pigeon Point Road  
Beaufort, South Carolina 29902

The Honorable Bill Evans  
Chairman, Beaufort County Board of Education  
2900 Mink Point Blvd.  
Beaufort, South Carolina 29902

Dear Chairman Sommerville and Chairman Evans:

On behalf of the McNair Law Firm, P.A. ("McNair") and its Government Affairs Team, we are pleased to submit this proposal to Beaufort County ("County") and to the Beaufort County Board of Education ("School Board"). Our proposal provides for governmental relations representation and consultation before the 2013 General Assembly and the executive branch of the South Carolina government.

It has been our pleasure to represent the County these past few years in our efforts to secure funding for Beaufort County K - 12 schools. We, working with Senator Tom Davis, made great progress in eliminating the disparity of the EFA formula and how it impacts your school district. In addition to the School District funding effort, the County or School Board may have other legislative matters that arise during the legislative session. Upon Council or the Board's request, these matters can be considered under the purview of this contract.

We would recommend the County and the School Board to retain our services, as outlined below. Essentially, the 2013 contract mirrors the 2012. In 2012, the County contracted with us for \$37,500. The School Board contracted for \$25,000. The engagement will be for the period of January 15, 2013 through June 30, 2013. In addition to the fixed fee, the County and School Board will be responsible for any out-of-pocket costs and disbursements that may incur in connection with this representation, such as

McNair Law Firm, P. A.  
Main and Gervais Building  
1221 Main Street  
18th Floor  
Columbia, SC 29201

Mailing Address  
Post Office Box 11390  
Columbia, SC 29211

mcnair.net

D. Paul Sommerville  
Beaufort County Council

MCNAIR  
ATTORNEYS

Bill Evans  
Beaufort County Board of Education

January 29, 2013  
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photocopying, courier and hand delivery charges, long distance telephone, filing fees, travel charges, etc. Any large out of pocket expense would be pre-approved by the County. Statements for all costs incurred will be mailed monthly to you at the address stated above. Balances due our firm, as shown on those statements, are payable upon receipt, and the County and Board agree to pay those balances timely. Our Federal Tax I.D. Number, 57-0703244, will appear on our statements.

At the appropriate time, Shannon Bruning and I will register as lobbyists. As we move forward into the 2013 Legislative Session, it may become necessary for others in our Governmental Affairs Section to be registered as lobbyists for this matter. Because our representation is defined as "lobbying" under the "Ethics, Government Accountability and Campaign Reform Act of 1991," we are required to register with the State Ethics Commission as "lobbyists". The County will be required to register as a "lobbyist's principal". There is a \$100 filing fee required for the lobbyist's principal and for each lobbyist. Our firm will advance the registration fees for the State Ethics Commission and will bill you on your statement.

You will have the right to terminate our representation at any time upon written notice to my attention, although you may also be required by others outside McNair to confirm that termination. McNair shall have at all times the right to terminate this representation by written notice to that effect if Beaufort County fails to cooperate with any reasonable request from McNair relating to this representation, or to make full and timely payment of our statements as submitted, or if we determine in our reasonable discretion that the continuation of the representation would be unethical or impractical. If the circumstances permit, we will provide thirty (30) days written notice of termination. In the event of termination, we will bill you, and you agree to pay, for time worked to the point of termination.

If these arrangements meet with your approval, please sign, date, and return a copy of this letter to indicate Beaufort County Council's and the Beaufort County Board of Education's acceptance of the terms of this engagement. Thank you again for the opportunity to represent the Council and the Board of Education, and I look forward to working with you.

If you would like for us to come and brief you, we would be pleased to do so. It has been our pleasure to work with you all over the past two years. We look forward to continuing our efforts on your children's behalf.

D. Paul Sommerville  
Beaufort County Council

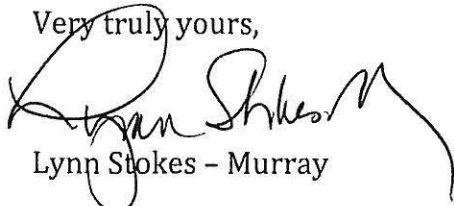
**M C N A I R**  
ATTORNEYS

Bill Evans  
Beaufort County Board of Education

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Very truly yours,



Lynn Stokes - Murray

LSM:mpk

**CLIENT ACCEPTANCE:**

I have read the above letter and hereby request McNair Law Firm, P.A., to represent the Beaufort County Council and the Beaufort County Board of Education pursuant to such terms as are set forth herein.

By: \_\_\_\_\_  
The Honorable D. Paul Sommerville  
Chairman, Beaufort County Council

By: \_\_\_\_\_  
The Honorable Bill Evans  
Chairman, Beaufort County Board of Education

Date: \_\_\_\_\_

Date: \_\_\_\_\_



**COUNTY COUNCIL OF BEAUFORT COUNTY  
PURCHASING DEPARTMENT**

Building 3, 102 Industrial Village Road  
Post Office Drawer 1228, Beaufort, SC 29901-1228  
Phone: (843) 255-2353 Fax: (843) 255-9437

**TO:** Councilman Stewart H. Rodman, Chairman, Finance Committee  
**FROM:** Dave Thomas, Purchasing Director *DT*  
**SUBJ:** Request to Purchase Hardware and Software Support from a Sole Source Vendor for the Beaufort County MIS Department  
**DATE:** April 3, 2013

**BACKGROUND:** The Purchasing Department received a request from the MIS Department to renew the hardware and software support maintenance contract from Hewlett Packard for the HP, VMWare, HP Server, and SANS including storage. This contract will cover services for the remainder of fiscal year 2013 and all of fiscal year 2014.

**SOLE SOURCE VENDOR INFORMATION:**

Hewlett Packard

**COST**

\$35,807.26 (04/01/2013-06/30/2013)

\$111,914.36 (07/01/2013-06/30/2014)

Total contract cost: \$147,721.62

**FUNDING:** Account # 10001150-51110 Maintenance Contracts

**RECOMMENDATION:** The Finance Committee approves and recommends to County Council the contract award for hardware and software support services from Hewlett Packard for a total contract cost of \$147,721.62.

**CC:** Gary Kubic, County Administrator *GK*  
Bryan Hill, Deputy Administrator *BH*  
David Starkey, Chief Financial Officer *DS*  
Dan Morgan, MIS Director *DM*  
Richard Dimont, Contract Specialist *RD*



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**TO:** Councilman Stewart Rodman, Chairman, Finance Committee  
**FROM:** Dave Thomas, Purchasing Director *dt*  
**SUBJ:** Request to Purchase Four (4) 2013 Dodge Chargers for the Beaufort County Sheriff's Office from State Contract  
**DATE:** April 3, 2013

**BACKGROUND:** The Purchasing Department received a request from the Beaufort County Sheriff's Office to purchase four (4) new 2013 Dodge Chargers from Butler Chrysler, a State contract vendor. These are replacement vehicles to be used by the Sheriff's Office Deputies performing their patrol duties.

**VENDOR INFORMATION:**  
Butler Chrysler, Beaufort, SC

**COST**  
\$91,672.00

**FUNDING:** Account # 10001202-54000, Vehicle Purchases

**RECOMMENDATION:** The Finance Committee approves and recommends to County Council the contract award to Butler Chrysler for a total amount of \$91,672.00.

**CC:** Gary Kubic, County Administrator *GK*  
Bryan Hill, Deputy Administrator *BH*  
David Starkey, Chief Financial Officer *DS*  
Michael Hatfield, Chief Deputy, Beaufort County Sheriff's Office *MH*  
Richard Dimont, Contract Specialist

*4/3/13*

**Att:** State Contract Pricing Information

Stacy Adams, Procurement Manager  
E-Mail: [sadams@mmpo.sc.gov](mailto:sadams@mmpo.sc.gov)  
Telephone: (803) 737-4375

Materials Management Office  
1201 Main Street, Suite 600  
Columbia, South Carolina 29201

Section: V  
Page: 3  
Date: 11/01/12

**SEDAN, INTERMEDIATE, REAR WHEEL DRIVE,  
PURSUIT PACKAGE (Hemi V-8 Base Unit with a V-6 Option)**

Contract No: 4400005790      Current Contract Term: 11/01/2012 - 10/31/2013  
Model: Dodge Charger      Order Cut-Off Date: 04/30/2013  
Commodity Code: 07105  
Contractor: Butler Chrysler Dodge Jeep      Contact Person: Amy Hill  
1555 Salem Road      E-Mail: [amyhill@butlerchrysler.com](mailto:amyhill@butlerchrysler.com)  
Beaufort, SC 29902  
Telephone: (336) 803-1400      Fax: (843) 522 - 9696  
Delivery: 90 - 120 Days ARO

\* **Base Price: \$ 23,545.00 - 22,618**

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**ADDS:**

Cargo Restraint Net      \$ 28.00  
Full Size Spare Tire and Wheel      \$ Included in Base Price  
✓ Vinyl Rear Seat (Cloth Front)      + \$ 115.00

**DEDUCTS:**

✓ Engine: From V-8 Hemi to V-6 (3.5 Liter - Min. 250HP)      - \$ 947.00  
Floor Mats (standard state spec)      \$ Factory Standard  
Spot Light (Door Mounted - Left Hand)      \$ 165.00  
✓ Change from carpet to HD Rubber Floor Covering. Black  
(no carpet required)      - \$ 95.00

22,618 \*

\*\*\*\*\*

Click link below for an itemized listing of items included in the "Base Price":

**SEDAN, INTERMEDIATE, REAR WHEEL DRIVE, PURSUIT PACKAGE**

**Link to "Law Enforcement Vehicle Index"**

22,618 x 4 = \$90,472.00  
300 x 4 = \$1,200.00  
59,107.00