

COUNTY COUNCIL OF BEAUFORT COUNTY

ADMINISTRATION BUILDING
100 RIBAUT ROAD
POST OFFICE DRAWER 1228
BEAUFORT, SOUTH CAROLINA 29901-1228
TELEPHONE: (843) 255-2180
FAX: (843) 255-9401
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WM. WESTON J. NEWTON
CHAIRMAN

D. PAUL SOMMERVILLE
VICE CHAIRMAN

COUNCIL MEMBERS

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RICK CAPORALE
GERALD DAWSON
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LAURA VON HARTEN

GARY KUBIC
COUNTY ADMINISTRATOR

BRYAN J. HILL
DEPUTY COUNTY ADMINISTRATOR

JOSHUA A. GRUBER
COUNTY ATTORNEY

SUZANNE M. RAINEY
CLERK TO COUNCIL

AGENDA FINANCE COMMITTEE 3:00 p.m. Monday, November 5, 2012 Executive Conference Room Administration Building

Committee Members:

Stu Rodman, Chairman
Rick Caporale, Vice Chairman
Steven Baer
Brian Flewelling
William McBride
Paul Sommerville
Jerry Stewart

Staff Support

David Starkey, Chief Financial Officer
Alicia Holland, Comptroller

1. CALL TO ORDER – 3:00 P.M.
2. CONSENT AGENDA – CONTRACTS
 - A. \$80,016.75 State contract award with John Deere for a 6115M Cab Tractor with Rotary Cutter for Stormwater Management Department ([backup](#))
 - B. \$41,727 State contract award with John Deere from Alamo Industries, Alamo Samurai 25FT Boom Mower for Stormwater Management Department ([backup](#))
3. AN ORDINANCE TO AMEND BEAUFORT COUNTY ORDINANCE NO. 2012/7 TO PROVIDE FOR A SUPPLEMENTAL BUDGET APPROPRIATION FROM THE COUNTY'S GENERAL FUND TO PAY OFF EXISTING OBLIGATIONS UNDER THE NEW RIVER TAX INCREMENT FINANCING DISTRICT
4. DISCUSSION / FUND BALANCE POLICY
5. UPDATE / RETREAT ITEMS
6. ADJOURNMENT

Open and Priority Retreat Items

Transfer Station Analysis
Road Financing
Burton Wells Regional Park Financing
Sports Complex Economic Analysis
2% County COLA vs. 3% State COLA
Council Retreat Goals

2013 Budget Cycle

Business License Fees
2014 Millage Policy
Joint Use of School Facilities
Airport Business Plan





**COUNTY COUNCIL OF BEAUFORT COUNTY
PURCHASING DEPARTMENT**

Building 2, 102 Industrial Village Road
Post Office Drawer 1228, Beaufort, SC 29901-1228
Phone: (843) 255-2353 Fax: (843) 255-9437

TO: Councilman Stewart H. Rodman, Chairman, Finance Committee

VIA: Gary Kubic, County Administrator *GKubic*
Bryan Hill, Deputy County Administrator *BH*
David Starkey, Chief Financial Officer *DS*
Daniel Ahern, Storm Water Manager *DA*

FROM: Dave Thomas, CPPO, Purchasing Director *DT*

SUBJ: Request to Purchase from State Contract for Items over \$25,000 for Beaufort County's Stormwater Department.

DATE: November 1, 2012

BACKGROUND: The Purchasing Department received two requisitions over \$25,000 from the Stormwater Department requesting to purchase items from State Contract. The first State Contract purchase request from the Stormwater Department is to purchase a new John Deere Tractor and Rotary Cutter from Blanchard Equipment Company. This purchase will replace the old 2004 John Deere Tractor with Rotary Cutter. The second State Contract purchase request from the Stormwater Department is to purchase a new Alamo Samurai Boom Mower which will allow the department to cut along ditches and steep slopes. This is a new attachment cutting tool that will enhance the mowing capability of the Department. All equipment will be delivered by the Blanchard Equipment Company.

STATE CONTRACT/NON-COMPETITIVE VENDORS:

Cost

- | | |
|---|-------------|
| 1. John Deere, Blanchard Equipment Company, Saint George ,SC
6115M John Deere Cab Tractor with Rotary Cutter | \$80,016.75 |
| 2. Alamo Industries, Blanchard Equipment Company, Saint George ,SC
Alamo Samurai 25FT Boom Mower | \$41,727.96 |

FUNDING AND COST BREAKDOWN:

1. John Deere Cab Tractor with Rotary Cutter, Account # 13531-54200, Specialized Capital Equipment
2. Alamo Samurai Boom Mower, Account # 13531-54200, Specialized Capital Equipment

RECOMMENDATION: The Finance Committee approve and recommend to County Council approval of the contract awards to the aforementioned vendors for a total amount of \$121,744.71.

cc: Richard Dimont
att: State Contract Price Quotes



JOHN DEERE

Quote Id: 7253435

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):
John Deere Company
2000 John Deere Run
Cary, NC 27513
FED ID: 38-2382580;
DUNS#: 80-7890989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:
BLANCHARD EQUIPMENT CO., INC
984 HWY 15 NORTH
SAINT GEORGE, SC 29477
843-563-4522

Quote Summary

SC.TAXES MUST BE ADDED IF APPLICABLE.
PO SHOULD BE TO JOHN DEERE CO.,CARY,NC.
DELIVERING DEALER BLANCHARD EQUIP.,ST,GEORGE,SC.
PLEASE E MAIL PO.TO jbreland@blanchardequipment.com

Prepared For:
BEAUFORT CO.PUBLIC WORKS
, SC
Home : 843-2552806

Delivering Dealer:
BLANCHARD EQUIPMENT CO.,
INC
Joe M Breland
984 HWY 15 NORTH
SAINT GEORGE, SC 29477
Phone: 843-563-4522
jbreland@blanchardequipment.
com

Quote ID: 7253435
Created On: October 11, 2012
Last Modified On: October 18, 2012
Expiration Date: November 10, 2012

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 6115M Cab Tractor	\$ 94,536.00	\$ 70,902.00 X	1 =	\$ 70,902.00

Contract: 75.1 - 225 PTO HP Tractors_4400002459
Price Effective Date: October 16, 2012

JOHN DEERE 709 Heavy Duty Integral Rotary Cutter with Shielded Driveline	\$ 6,114.00	\$ 4,585.50 X	1 =	\$ 4,585.50
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Contract: 75.1 - 225 PTO HP Tractors_4400002459
Price Effective Date: October 16, 2012

Equipment Total **\$ 75,487.50**

* Includes Fees and Non-contract items

Quote Summary	
Equipment Total	\$ 75,487.50
Trade In	
SubTotal	\$ 75,487.50
Sales Tax - (6.0%)	\$ 4,529.25
Total	\$ 80,016.75
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 80,016.75

Salesperson : X _____

Accepted By : X _____

CONFIDENTIAL



Selling Equipment

Quote Id: 7253435

Customer Name:

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

John Deere Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580;
DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

BLANCHARD EQUIPMENT CO., INC
884 HWY 15 NORTH
SAINT GEORGE, SC 29477
843-563-4522

JOHN DEERE 6115M Cab Tractor

Contract: 75.1 - 225 PTO HP Tractors_4400002459

Price Effective Date: October 16, 2012

Suggested List *

\$ 94,536.00

Selling Price *

\$ 70,902.00

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
00P2L	6115M Cab Tractor	1	\$ 92,037.00	25.00	\$ 23,009.25	\$ 69,027.75	\$ 69,027.75
Standard Options - Per Unit							
1002	Series Tractor	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
0202	United States	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
0511	Base Standard Cab	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
1436	PowrQuad PLUS 24F/24R Transmission with Left Hand Power Reverser (25 mph/40 kmh)	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
2051	Standard Cab	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
2109	Comfort Seat with Mechanical Suspension	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
2510	Mirrors Standard- LH & RH	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
2557	Air Conditioning	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
2631	Panorama Windshield with RH Door	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
3232	Load Sensing Constant Flow Hydraulic System: 21.1 GPM (80 L/min), 35cc	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
3304	1 SCV Mechanical (2 Detent-200 Series) with Standard Couplers	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
3820	Rear Independent 540/1000 RPM PTO	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
4121	Draft Links with Telescopic Ball End Cat. 3N/3	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
4213	Center Link with Ball End	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
4410	Sway Control Blocks	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00



JOHN DEERE

Selling Equipment

Quote Id: 7253435

Customer Name:

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

John Deere Company
2000 John Deere Run
Cary, NC 27513
FED ID: 38-2382580;
DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

BLANCHARD EQUIPMENT CO., INC
984 HWY 15 NORTH
SAINT GEORGE, SC 29477
843-563-4522

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
5031	Flanged Axle, 8 Position Adjustable Steel Wheels	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
5212	18.4R34 In. 144A8 R1W Radial (480/85R34 In. 147A8 R1W Radial)	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
5999	No Tire Brand Preference	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
6043	MFWD Front Axle with Adjustable Rims	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
6220	14.9R24 In. 126A8 R1W Radial (380/85R24 In. 131A8 R1W Radial)	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
6799	No Tire Brand Preference	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
7702	Preparation for Shipping	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8224	7-Pin Signal Interface Socket	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8230	Inner Rear View Mirror	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8250	Speaker & antenna installation	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8240	Power Outlet Socket	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8446	Remote Rear Hitch Control LH & RH	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8746	Battery, 12V 154AH	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8725	Beacon Light	1	\$ 199.00	25.00	\$ 49.75	\$ 149.25	\$ 149.25
8434	Swinging Drawbar with Hammerstrap	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8762	No Handbrake	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8030	'JD Industrial Yellow' Paint Finish	1	\$ 1,444.00	25.00	\$ 361.00	\$ 1,083.00	\$ 1,083.00
8307	Fuel Tank Bottom Guard	1	\$ 400.00	25.00	\$ 100.00	\$ 300.00	\$ 300.00
8782	Back-Up Alarm	1	\$ 456.00	25.00	\$ 114.00	\$ 342.00	\$ 342.00
Standard Options Total			\$ 2,499.00		\$ 624.75	\$ 1,874.25	\$ 1,874.25
Suggested Price							\$ 70,902.00
Total Selling Price			\$ 94,536.00		\$ 23,634.00	\$ 70,902.00	\$ 70,902.00

CONFIDENTIAL



JOHN DEERE

Quote Id: 7253769

Quote Summary

THIS QUOTE IS STATE CONTRACT PRICE.
PLEASE MAKE PO.TO ALAMO INDUSTRIES--DELIVERING DEALER BLANCHARD EQUIPMENT/ST.
GEORGE,SC.
EMAIL PO.TO jbreland@blanchardequipment.com

Prepared For: BEAUFORT CO PUBLIC WORKS , SC	Prepared By: Joe M Breland BLANCHARD EQUIPMENT CO., INC 984 HWY 15 NORTH SAINT GEORGE, SC 29477 Phone: 843-563-4522 jbreland@blanchardequipment. com	Quote Id: 7253769 Created On: October 11, 2012 Last Modified On: October 16, 2012 Expiration Date: October 18, 2012
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Equipment Summary	Suggested List	Selling Price	Qty	Extended
ALAMO SAMURAI	\$ 53,983.00	\$ 39,366.00 X	1 =	\$ 39,366.00
Equipment Total				\$ 39,366.00

Quote Summary	
Equipment Total	\$ 39,366.00
SubTotal	\$ 39,366.00
Sales Tax - (6.0%)	\$ 2,381.96
Total	\$ 41,727.96
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 41,727.96

Salesperson : X _____

Accepted By : X _____

FirstGroup 
America

First Vehicle Services
Beaufort County Division
P.O. Box 6016
Beaufort, SC. 29902-6016

To: Zeke Miller

Department: Sherm Waters 3531

Subject: Evaluation Of Equipment # 22822

Subject equipment was evaluated on Date: 2/7/12
Inspection sheet is attached.

It is our opinion at First Vehicle Services that if the cost of repair ~~exceeds one third of the assets value consideration for removal and or~~ replacement should be taken. Yearly cost evaluation will accompany any evaluation requiring this consideration.

Quality Assurance - FVS/Beaufort Co.



**COUNTY COUNCIL OF BEAUFORT COUNTY
PURCHASING DEPARTMENT**

Building 2, 102 Industrial Village Road
Post Office Drawer 1228, Beaufort, SC 29901-1228
Phone: (843) 255-2353 Fax: (843) 255-9437

TO: Councilman Stewart H. Rodman, Chairman, Finance Committee

VIA: Gary Kubic, County Administrator *GKubic*
Bryan Hill, Deputy County Administrator *BH*
David Starkey, Chief Financial Officer *DS*
Daniel Ahern, Storm Water Manager *DA*

FROM: Dave Thomas, CPPO, Purchasing Director *DT*

SUBJ: **Request to Purchase from State Contract for Items over \$25,000 for Beaufort County's Stormwater Department.**

DATE: November 1, 2012

BACKGROUND: The Purchasing Department received two requisitions over \$25,000 from the Stormwater Department requesting to purchase items from State Contract. The first State Contract purchase request from the Stormwater Department is to purchase a new John Deere Tractor and Rotary Cutter from Blanchard Equipment Company. This purchase will replace the old 2004 John Deere Tractor with Rotary Cutter. The second State Contract purchase request from the Stormwater Department is to purchase a new Alamo Samurai Boom Mower which will allow the department to cut along ditches and steep slopes. This is a new attachment cutting tool that will enhance the mowing capability of the Department. All equipment will be delivered by the Blanchard Equipment Company.

STATE CONTRACT/NON-COMPETITIVE VENDORS:

Cost

- | | |
|---|-------------|
| 1. John Deere, Blanchard Equipment Company, Saint George ,SC
6115M John Deere Cab Tractor with Rotary Cutter | \$80,016.75 |
| 2. Alamo Industries, Blanchard Equipment Company, Saint George ,SC
Alamo Samurai 25FT Boom Mower | \$41,727.96 |

FUNDING AND COST BREAKDOWN:

1. John Deere Cab Tractor with Rotary Cutter, Account # 13531-54200, Specialized Capital Equipment
2. Alamo Samurai Boom Mower, Account # 13531-54200, Specialized Capital Equipment

RECOMMENDATION: The Finance Committee approve and recommend to County Council approval of the contract awards to the aforementioned vendors for a total amount of \$121,744.71.

cc: Richard Dimont
att: State Contract Price Quotes



JOHN DEERE

Quote Id: 7253435

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):
John Deere Company
2000 John Deere Run
Cary, NC 27513
FED ID: 38-2382580;
DUNS#: 80-7890989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:
BLANCHARD EQUIPMENT CO., INC
984 HWY 15 NORTH
SAINT GEORGE, SC 29477
843-563-4522

Quote Summary

SC.TAXES MUST BE ADDED IF APPLICABLE.
PO SHOULD BE TO JOHN DEERE CO.,CARY,NC.
DELIVERING DEALER BLANCHARD EQUIP.,ST,GEORGE,SC.
PLEASE E MAIL PO.TO jbreland@blanchardequipment.com

Prepared For:
BEAUFORT CO.PUBLIC WORKS
, SC
Home : 843-2552806

Delivering Dealer:
BLANCHARD EQUIPMENT CO.,
INC
Joe M Breland
984 HWY 15 NORTH
SAINT GEORGE, SC 29477
Phone: 843-563-4522
jbreland@blanchardequipment.
com

Quote ID: 7253435
Created On: October 11, 2012
Last Modified On: October 18, 2012
Expiration Date: November 10, 2012

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 6115M Cab Tractor	\$ 94,536.00	\$ 70,902.00 X	1 =	\$ 70,902.00

Contract: 75.1 - 225 PTO HP Tractors_4400002459
Price Effective Date: October 16, 2012

JOHN DEERE 709 Heavy Duty Integral Rotary Cutter with Shielded Driveline	\$ 6,114.00	\$ 4,585.50 X	1 =	\$ 4,585.50
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Contract: 75.1 - 225 PTO HP Tractors_4400002459
Price Effective Date: October 16, 2012

Equipment Total **\$ 75,487.50**

* Includes Fees and Non-contract items

Quote Summary	
Equipment Total	\$ 75,487.50
Trade In	
SubTotal	\$ 75,487.50
Sales Tax - (6.0%)	\$ 4,529.25
Total	\$ 80,016.75
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 80,016.75

Salesperson : X _____

Accepted By : X _____

CONFIDENTIAL



Selling Equipment

Quote Id: 7253435

Customer Name:

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

John Deere Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580;
DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

BLANCHARD EQUIPMENT CO., INC
884 HWY 15 NORTH
SAINT GEORGE, SC 29477
843-563-4522

JOHN DEERE 6115M Cab Tractor

Contract: 75.1 - 225 PTO HP Tractors_4400002459

Price Effective Date: October 16, 2012

Suggested List *

\$ 94,536.00

Selling Price *

\$ 70,902.00

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
00P2L	6115M Cab Tractor	1	\$ 92,037.00	25.00	\$ 23,009.25	\$ 69,027.75	\$ 69,027.75
Standard Options - Per Unit							
1002	Series Tractor	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
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2051	Standard Cab	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
2109	Comfort Seat with Mechanical Suspension	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
2510	Mirrors Standard- LH & RH	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
2557	Air Conditioning	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
2631	Panorama Windshield with RH Door	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
3232	Load Sensing Constant Flow Hydraulic System: 21.1 GPM (80 L/min), 35cc	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
3304	1 SCV Mechanical (2 Detent-200 Series) with Standard Couplers	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
3820	Rear Independent 540/1000 RPM PTO	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
4121	Draft Links with Telescopic Ball End Cat. 3N/3	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
4213	Center Link with Ball End	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
4410	Sway Control Blocks	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00



JOHN DEERE

Selling Equipment

Quote Id: 7253435

Customer Name:

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

John Deere Company
2000 John Deere Run
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FED ID: 38-2382580;
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SAINT GEORGE, SC 29477
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Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
5031	Flanged Axle, 8 Position Adjustable Steel Wheels	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
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5999	No Tire Brand Preference	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
6043	MFWD Front Axle with Adjustable Rims	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
6220	14.9R24 In. 126A8 R1W Radial (380/85R24 In. 131A8 R1W Radial)	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
6799	No Tire Brand Preference	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
7702	Preparation for Shipping	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8224	7-Pin Signal Interface Socket	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8230	Inner Rear View Mirror	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8250	Speaker & antenna installation	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8240	Power Outlet Socket	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8446	Remote Rear Hitch Control LH & RH	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8746	Battery, 12V 154AH	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8725	Beacon Light	1	\$ 199.00	25.00	\$ 49.75	\$ 149.25	\$ 149.25
8434	Swinging Drawbar with Hammerstrap	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8762	No Handbrake	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8030	'JD Industrial Yellow' Paint Finish	1	\$ 1,444.00	25.00	\$ 361.00	\$ 1,083.00	\$ 1,083.00
8307	Fuel Tank Bottom Guard	1	\$ 400.00	25.00	\$ 100.00	\$ 300.00	\$ 300.00
8782	Back-Up Alarm	1	\$ 456.00	25.00	\$ 114.00	\$ 342.00	\$ 342.00
Standard Options Total			\$ 2,499.00		\$ 624.75	\$ 1,874.25	\$ 1,874.25
Suggested Price							\$ 70,902.00
Total Selling Price			\$ 94,536.00		\$ 23,634.00	\$ 70,902.00	\$ 70,902.00



JOHN DEERE

Quote Id: 7253769

Quote Summary

THIS QUOTE IS STATE CONTRACT PRICE.
PLEASE MAKE PO.TO ALAMO INDUSTRIES-DELIVERING DEALER BLANCHARD EQUIPMENT/ST.
GEORGE,SC.
EMAIL PO.TO jbreland@blanchardequipment.com

Prepared For: BEAUFORT CO PUBLIC WORKS , SC	Prepared By: Joe M Breland BLANCHARD EQUIPMENT CO., INC 984 HWY 15 NORTH SAINT GEORGE, SC 29477 Phone: 843-563-4522 jbreland@blanchardequipment. com	Quote Id: 7253769 Created On: October 11, 2012 Last Modified On: October 16, 2012 Expiration Date: October 18, 2012
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Equipment Total				\$ 39,366.00

Quote Summary	
Equipment Total	\$ 39,366.00
SubTotal	\$ 39,366.00
Sales Tax - (6.0%)	\$ 2,381.96
Total	\$ 41,727.96
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 41,727.96

Salesperson : X _____

Accepted By : X _____



First Vehicle Services
Beaufort County Division
P.O. Box 6016
Beaufort, SC. 29902-6016

To: Zeke Miller

Department: Sherm Waters 3531

Subject: Evaluation Of Equipment # 22822

Subject equipment was evaluated on Date: 2/7/12
Inspection sheet is attached.

It is our opinion at First Vehicle Services that if the cost of repair ~~exceeds one third of the assets value consideration for removal and or~~ replacement should be taken. Yearly cost evaluation will accompany any evaluation requiring this consideration.

Quality Assurance - FVS/Beaufort Co.