COUNTY COUNCIL OF BEAUFORT COUNTY

ADMINISTRATION BUILDING 100 RIBAUT ROAD

POST OFFICE DRAWER 1228 BEAUFORT, SOUTH CAROLINA 29901-1228

TELEPHONE: (843) 255-2180 FAX: (843) 255-9401

www.bcgov.net

AGENDA

FINANCE COMMITTEE

2:00 p.m.

Monday, August 20, 2012

Conference Room, Building 2, Beaufort Industrial Village

102 Industrial Village Road, Beaufort

GARY KUBIC COUNTY ADMINISTRATOR

BRYAN J. HILL DEPUTY COUNTY ADMINISTRATOR

EPUTY COUNTY ADMINISTRAT

----JOSHUA A. GRUBER

COUNTY ATTORNEY

SUZANNE M. RAINEY CLERK TO COUNCIL

WM. WESTON J. NEWTON CHAIRMAN

D. PAUL SOMMERVILLE VICE CHAIRMAN

COUNCIL MEMBERS

STEVEN M. BAER RICK CAPORALE GERALD DAWSON BRIAN E. FLEWELLING HERBERT N. GLAZE WILLIAM L. McBRIDE STEWART H. RODMAN GERALD W. STEWART LAURA VON HARTEN

Committee Members:
Stu Rodman, Chairman
Rick Caporale, Vice Chairman
Steven Baer
Brian Flewelling
William McBride
Paul Sommerville
Jerry Stewart

Staff Support Bryan Hill, Deputy County Administrator David Starkey, Chief Financial Officer

- 1. CALL TO ORDER 2:00 P.M.
- 2. CONSENT AGENDA CONTRACTS
 - A. \$279,752 contract award to purchase Mosquito Control Insecticides (backup)
 - B. \$52,026 contract award with Disability/Special Needs Department in the amount of \$52,026 for Janitorial Services (backup)
 - C. \$46,839.25 contract award for the Sheriff's Office-Robot Digital Radio Controller (backup)
 - D. \$45,000 contract award to Hilton Head Humane Association for Veterinarian Services for County Animal Shelter (backup)
 - E. \$85,000 renewal of Employee Health Benefit Consulting Service Contract with Gallagher Benefit Consultants (backup)
- 3. CONSENT AGENDA BUDGETS
 - A. Resolution / Adopting County FY 2013 Millage Rates (backup)
 - B. Resolution / Adopting Fire Districts FY 2013 Millage Rates (backup)
 - C. Resolution / Adopting School District FY 2013 Millage Rates (backup)
 - D. Transfer Notification of \$130,177 FY 2013 Budget Monies from Magistrate's Court to Sheriff's Office for Magistrate Security (backup)
- 4. APPROVAL OF A MEMORANDUM OF UNDERSTANDING BETWEEN BEAUFORT COUNTY AND THE CITY OF BEAUFORT REGARDING BOUNDARY STREET IMPROVEMENT PROJECT
- 5. UPDATE / AVAILABLE 2013 2% ACCOMMODATIONS TAX MONIES (backup)
- 6. COURTHOUSE/CORONER FACILITY/MYRTLE PARK BAN BORROWING(backup)
- 7. DISCUSSION / 2% COST OF LIVING ADJUSTMENT FOR COUNTY EMPLOYEES VS. 3% FOR STATE EMPLOYEES
- 8. ADJOURNMENT

Open and Priority Retreat Items
Transfer Station Analysis
Road Financing
Burton Wells Regional Park Financing
Sports Complex Economic Analysis

2013 Budget Cycle Business License Fees 2014 Millage Policy Joint Use of School Facilities Airport Business Plan

A quorum of Council may be in attendance at all Committee meetings. Please silence your cell phone during the meeting.





COUNTY COUNCIL OF BEAUFORT COUNTY PURCHASING DEPARTMENT

Building 2, 102 Industrial Village Road Post Office Drawer 1228, Beaufort, SC 29901-1228 Phone: (843) 255-2353 Fax: (843) 255-9437

TO:

Councilman Stewart H. Rodman, Chairman, Finance Committee

VIA:

Gary Kubic, County Administrator

Bryan Hill, Deputy County Administrator

David Starkey, Chief Financial Officer

Phil Foot, Public Safety Director

Gregg Hunt, Mosquito Control Director

FROM:

Dave Thomas, CPPO, Purchasing Director

SUBJ:

Request to Purchase from State Contract Items over \$25,000 from Approved Vendor for

Beaufort County's Mosquito Control Department.

DATE:

August 10, 2012

BACKGROUND: The Purchasing Department received a request over \$25,000 from the Mosquito Control Department to purchase public health insecticides from South Carolina State Contract.

The request is to receive permission for multiple purchases of a public health insecticide used during aerial spray missions. This purchase will be for up to five (5) 275-gallon containers of Anvil 10+10 ULV © \$55,950.50 (including tax) per container for the OV-10 Bronco. The intent is to order products from a blanket purchase order with an annual cost of \$279,752.50. The products will be used to control adult mosquitoes and ordered throughout the mosquito season.

STATE CONTRACT VENDOR:

Cost

Project

Clarke Mosquito Control Products, Roselle, IL.

\$279,752.50 Anvil 10+10 ULV

FUNDING AND COST BREAKDOWN:

 Anvil 10+10 ULV, Account #43190-52320, Public Health Products. Total: \$279,752.50. Current Balance: \$346,656.

RECOMMENDATION: The Purchasing Department recommends that the Finance Committee approve and recommend to County Council the contract award to purchase insecticides from the aforementioned vendor for a total amount of \$279,752.50.

cc: Elizabeth Wooten, Richard Dimont

Attached: SC State Contract Price Information (#00150, 10% Sumithrin, Unit Price - \$52,290.19)



PROCUREMENT SERVICES

Contract 4400003968

Back to Initial Screen

Validity Start 08/03/2011

Target Value \$222,003.90

Buyer Info Chris Manos, CPPB

Buyer E-mail cmanos@mmo.sc.gov

Buyer Phone (803) 737-4917

FEIN 36-3672438

Validity End 08/02/2016

Bid Invitation 5400003168 - SWT MOSQUITO CONTROL PESTICIDE

Contract Notes

Vendor 7000033604

Vendor Address CLARKE MOSQUITO CONTROL PRODUCTS

110 EAST IRVING PARK RD. 4TH FL

ROSELLE IL 60172

District

Telephone (630) 671-3187

Minority Status Not Applicable

Home Page http://www.clarke.com

E-mail gsimone@clarke.com

Fax Number (630) 894-1774

Other URL

Vendor Contacts

5 Contacts found, displaying all Contacts.

Contact Name JURCZEWSKI, TERRY SIMONE, GABRIELA STRICKHOUSER, JOE STRICKHOUSER, JOE STRICKHOUSER, JOE

Function INSIDE SALES INSIDE SALES Primary Contact **Emergency Contact** CONTROL CONSULTANT

(650) 671-3204 (630) 671-3187 (704) 756-5837 (704) 756-5837 (704) 756-5837

Phone

E-mail turczewaki@clarke.com gsimone@clarks.com ishickhouser@darke.com

istrickhouser@clarke.com jstrickhouser@darke.com

Attachments

One Attachment found.

Attachment Title

attachmentDete

07/22/2011

Intent to Award DOC

Contract Items

40 Items found, displaying all Items.

Ham Pricing

00001 2.7% Bacillus Sphaericus+4.5% Bti

Unit Price: \$320.00

Total Price: \$320.00

Material Group: 67554 - pesticides

Agency: STATEWIDE TERM CONTRACT

00002 2.7% Bacillus Sphaericus+4.5% Bti

Unit Price: \$1,400.00

Total Price: \$1,400.00

Material Group: 67554 - pesticides

Agency: STATEWIDE TERM CONTRACT

00007 7.5% Bacillus Sphaericus

Unit Price: \$240.00

Total Price: \$240.00

Material Group: 67554 - pesticides

Agency: STATEWIDE TERM CONTRACT

00008 7.5% Bacillus Sphaericus

Unit Price: \$760.00

Total Price: 5760.00

Material Group: 67554 - pesticides

Agency: STATEWIDE TERM CONTRACT

00009 51.2% Bacillus Sphaericus

Unit Price: \$1,290.00

Total Price: \$1,290.00

Material Group: 67554 - pesticides

Agency: STATEWIDE TERM CONTRACT

00019 2.8% Bti

Unit Price: \$72.00

Total Price: \$72.00

Material Group: 67554 - pesticides

Contract Detail

00020	Agency: STATEWIDE TERM CONTRACT 2.8% Bil	Unit Price: \$2,124,00	Total Price: \$2,124.00
GUULU	Material Group: 67554 - pesticides	5111111011011101	10th F11co. \$2,124.00
	Agency: STATEWIDE TERM CONTRACT		
00023	4.95% Bi	Unit Price: \$72.00	Total Price: \$72.00
00020	Material Group: 67554 - pesticides	OMET THE GIE.CO	10th F11ce. 3/2.00
	Agency: STATEWIDE TERM CONTRACT		
00024	4.95% Bil	Unit Price: \$2,124.00	Total Price: \$2,124.00
asami.	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00030	11.61% Bti	Unit Price: \$945.00	Total Price: \$945.00
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00031	11.61% 86	Unit Price: \$8,252.64	Total Price: \$8,252.64
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00033	37.4% Bti	Unit Price: \$768.00	Total Price: \$768.00
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00036	24.6% Chlorpyrifos	Unit Price: \$1,783.42	Total Price: \$1,783.42
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00037	24.6% Chlorpyrifos	Unit Price: \$3,227.95	Total Price: \$3,227.95
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00038	24.6% Chlorpyrifos	Unit Price: \$16,139.76	Total Price: \$16,139.76
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00047	0.2% METHOPRENE	Unit Price: \$106.25	Total Price: \$106.25
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00055	4.25% METHOPRENE	Unit Price: \$1,102.20	Total Price: \$1,102.20
	Material Group: 67564 - pesticides		
5200.55	Agency: STATEWIDE TERM CONTRACT		1011
00056	4.25% METHOPRENE	Unit Price: \$600.00	Total Price: \$600.00
	Material Group: 67554 - pesticides		
00000	Agency: STATEWIDE TERM CONTRACT	Hall Dalant 2004 70	Tatal Balance 2004 75
00057	5% METHOPRENE	Unit Price: \$991.72	Total Price: \$991.72
	Material Group: 67554 - pesticides		

Agency: STATEWIDE TERM CONTRACT

Contract Detail

00059	8.62% METHOPRENE	Unit Price: \$412.00	Total Price: \$412.00
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00084	4% Permethrin + 12 % Chicrpyrifos	Unit Price: \$1,568.45	Total Price: \$1,568.45
	Material Group: 67554 - pesticides		1
	Agency: STATEWIDE TERM CONTRACT		
00085	4% Permethrin + 12 % Chlorpyrifes	Unit Price: \$2,792.70	Total Price: \$2,792.70
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00086	4% Permethrin + 12 % Chlorpyrifes	Unit Price: \$14,741.80	Total Price: \$14,741.80
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00143	2% Sumethrin	Unit Price: \$241.64	Total Price: \$241.64
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00144	2% Sumethrin	Unit Price: \$1,449.86	Total Price: \$1,449.86
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00145	2% Sumethrin	Unit Price: \$2,658.06	Total Price: \$2,658.06
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00146	2% Sumethrin	Unit Price: \$13,290.29	Total Price: \$13,290.29
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00147	10% Sumethrin	Unit Price: \$1,012.86	Total Price: \$1,012.86
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00148	10% Sumethrin	Unit Price: \$6,029.09	Total Price: \$6,029.09
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00149	10% Sumethrin	Unit Price: \$10,975.54	Total Price: \$10,975.54
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00150	10% Sumethrin	Unit Price: \$52,290.19	Total Price: \$52,290.19
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00151	5% Sumethrin + 1% Pralethrin	Unit Price: \$920.54	Total Price: \$920.54
	Material Group: 67554 - pesticides		
	Agency: STATEWIDE TERM CONTRACT		
00152	5% Sumethrin + 1% Pralethrin	Unit Price: \$5,311.83	Total Price: \$5,311.83

Contract Detail

Material Group: 67554 - pesticides

Agency: STATEWIDE TERM CONTRACT

00153 5% Sumethrin + 1% Pralethrin Unit Price: \$9,251.18 Total Price: \$9,251.18

Material Group: 67554 - pesticides

Agency: STATEWIDE TERM CONTRACT

00154 5% Sumethrin + 1% Pralethrin Unit Price: \$46,280.92 Total Price: \$46,280.92

Material Group: 67554 - pesticides

Agency: STATEWIDE TERM CONTRACT

00155 0.5% Spinosad Unit Price: \$208.00 Total Price: \$208.00

Material Group: 67554 - pesticides

Agency: STATEWIDE TERM CONTRACT

00156 2.5% Spinosad Unit Price: \$5,089.56 Total Price: \$5,089.56

Material Group: 67554 - pesticides

Agency: STATEWIDE TERM CONTRACT

00157 6.25% Spinosad Unit Price: \$816.57 Total Price: \$816.57

Material Group: 67554 - pesticides

Agency: STATEWIDE TERM CONTRACT

00158 8.33% Spinosad Unit Price: \$519.00 Total Price: \$519.00

Material Group: 67554 - pesticides

Agency: STATEWIDE TERM CONTRACT

00159 20,6% Spinosad Unit Price: \$3,824.88 Total Price: \$3,824.88

Material Group: 67554 - pesticides

Agency: STATEWIDE TERM CONTRACT

Back to Initial Screen

COMBINED VENDOR LIST OF MOSQUITO CONTROL PESTICIDE PRODUCTS FOR 2011 CONTRACT BID SUBMISSION

Size of container	Clarke	
2X2,5 gl		
30 gl bR		
55 gl		
275 gl		
2.5 gl		
4x1 gl jg/cs		
2 X 2.5 gl C5		
5 gl PL		
30 gl		
55 gl		
275 gl		
2.5 gl		
30 gl		
55 gl		
275 gl		
2 X 2.5 gl		
30 gl DR		
4X1 gl		
30 gl DR		
275 gl TOTE		
2 x 2.5 gl jugs/case		
55 gl drums		
44 lb BG		
10X40 WSP C5		
2x2,5 gl		
12 × 1 LTR		
53 gl DR		
263 gl TOTE		
5 gl PL		
30 gl DR		
55 gl DR		
275 gl DR		
5 gl PL		
55 gl DR		
275 gl TOTE		
5 gl PL		
55 gl DR 2X2.5 gl Case	\$241.64	Anvil 2+2
30 gl drum	\$1,449.86	Anvil 2+2
55 gl drum	\$2,658.06	Anvil 2+2
275 gl tote	\$13,290.29	Anvil 2+2
2X2.5 gl Case	\$1,012.86	Anvil 10+10
30 gl drum	\$6,029.09	Anvil 10+10
55 ol drum	\$10,975.54	Anvil 10+10
275 gl tote	\$62,290.19	Anvil 10+10
2X2.5 gl Case	\$920.54	Duet
30 gl drum	\$5,311.83	Duet
55 gl drum	\$9,251.18	Duet
275 gl tote	\$45,280.92	Duet
40 lb bag	\$208.00	Natular G
40 lb bag	\$5,089.56	Natular G30
220 Tablet Case	\$816.57	Natular XRT
400 Tablet Case	\$519.00	Natular T30
2X2.5 gl Case	\$3,824.88	Natular 2EC



COUNTY COUNCIL OF BEAUFORT COUNTY PURCHASING DEPARTMENT

Building 2, 102 Industrial Village Road Post Office Drawer 1228, Beaufort, SC 29901-1228 Phone: (843) 255-2353 Fax: (843) 255-9437

TO:

Councilman Stewart H. Rodman, Chairman, Finance Committee

VIA:

Gary Kubic, County Administrator KuBic

Bryan Hill, Deputy Administrator

David Starkey, Chief Financial Officer

Morris Campbell, Community Services Director //cc Mark Roseneau, Facilities Management Director // (

Mitzi Wagner, DSN Director AHN
Joe Penale, PALS Director JOP

FROM:

Dave Thomas, Purchasing Director 84

SUBJ:

Contract Award Recommendation for Janitorial Services North of the Broad River

DATE:

August 13, 2012

BACKGROUND. Beaufort County issued a Request for Proposals (RFP) from qualified vendors to provide janitorial services for ten locations north of the Broad River (see attachment 1). Proposals were received from three vendors and subsequently evaluated by a selection committee. The Beaufort County Department of Special Needs (DSN) provided a proposal as well. The selection committee consisted of the following: Mark Roseneau, Facilities Management Director, Mitzi Wagner, Department of Special Needs Director, John Donahue, DNA Technical Leader, Beaufort County Sheriff's Office, Shannon Loper, Fiscal Technician III, Parks and Leisure Department. Oversight of the process was provided by the Purchasing Director. The evaluation committee reviewed all proposals, interviewed each vendor, and selected DSN's proposal as the number 1 ranked vendor. DSN will provide the janitorial services for the recreation centers listed in attachment 1 with the exception of the DNA Lab. Carolina Cleaning was selected to provide the services for the DNA Lab. The contract term for both vendors will begin September 1, 2012 and expire on June 30, 2013, with four more one year annual renewals subject to County Council approval.

VENDOR INFORMATION	Annual Pricing	Annual Pricing for DNA Lab
Beaufort County Department of Special Needs	\$52,026*	NA
Heavy D's, Beaufort, SC	\$84,924	Did not bid
Carolina Cleaning, Hilton Head Island, SC	\$88,680	\$4320
Green Solutions Group, Sandy Springs, SC	\$142,362	\$7,911

^{*}Does not include the DNA Lab.

FUNDING: PAL's Locations: Accounts 63316-51210 PALS Athletic Centers and 63317-51210 Recreation Cleaning Services. DNA Lab: Account 33020-51210 Facilities Cleaning Services.

<u>RECOMMENDATION</u> The Finance Committee approve and recommend to County Council the contract awards for Janitorial Services to DSN and Carolina Cleaning for the PALS centers and the DNA Lab in the respective annual contract amounts of \$52,026 and \$4,320.

ce: Elizabeth Wooten, Richard Dimont

Att: RFP Original Pricing Form, Best and Final Pricing Information, DSN Pricing

Original a DT-6 all of



Project Name: Janitorial Cleaning North of the Broad		
Project Number: RFP# 3910/120221		
Project Budget:		
RFP Closing	22-Mar-12	
Time:	3:00 p.m.	
Location	BIV #3 Conference Room, 102 Industrial Village Road, Beaufort, SC 29906	
RFP Administrator:	Dave Thomas, CPPO	
RFP Recorder:	Elizabeth Wooten, CPPB	

	Carolina Cleaning			Heavy D's	-		Green Solutions Group	10	200
Locations	Monthly Cost	Annual Cost	Frequency	Monthly Cost	Annual Cost	Frequency	Monthly Cost	Annual Cost	Frequency
1. Coosaw Center	\$125 per spec	NA	As needed	\$ 45.00		As needed	\$ 85.00		As needed
2. Booker T Center	\$125 per spec	NA	As needed	\$ 45.00		As needed	\$ 90.00		As needed
3. Broomfield Center	\$ 150.00	\$ 1,800.00	2x month	\$ 45.00		As needed		5 3,269.03	2x month
4. Lind Brown Gym	\$ 1,570.00	\$ 18,840.00	4x/wk/6xbball	\$ 1,800.00	\$ 21,600.00	4x/wk		5 24,474.25	4x/wk/6xbball
5. Scott Center	\$ 315.00	\$ 3,780.00	3x/wk	\$ 480.00	\$ 5,760.00	3x/wk		5 6,445.71	3x/wk
6. Seaside Center	\$ 200.00	\$ 2,400.00	1x/wk	\$ 160.00	\$ 1,920.00	1x/wk		\$ 4,135.35	1x/wk
7. St. Helena Gym	\$ 1,225.00	\$ 14,700.00	2x/wk/6xbball	\$ 840.00	\$ 10,080.00	6x/wk/2 months/2 day/9 months		\$ 16,078.23	2x/wk/6xbball
8. Port Royal Center	\$ 800.00	\$ 9,600.00	5x/wk	\$ 1,002.00	\$ 12,024.00	5x/wk		5 19,009.31	5x/wk
9. DSN Building	\$ 2,930.00	\$ 35,160.00	5x/wk	\$ 2,420.00	\$ 29,640.00	5x/wk		\$ 56,740.40	5x/wk
10. Sheriff's DNA Lab	\$ 200.00	\$ 2,400.00	3x/wk	\$ 325.00	\$ 3,900.00	3x/wk		5 12,210.24	3x/wk
Monthly Total:	5 7,390.00			\$ 7,162.00					
Annual Total:		5 88,680.00			5 84,924.00			S-142,362.52	\$150 for emergency cleaning



Bid Tab Project Name: Janitorial Cleaning North of the Broad Project Number: RFP# 3910/120221 Project Budget: RFP Closing 22-Mar-12 Time: 3:00 p.m. BIV #3 Conference Room, 102 Industrial Village Road, Beaufort, SC 29906 Location Dave Thomas, CPPO RFP Administrator: RFP Recorder: Elizabeth Wooten, CPPB

	Carolina Cleaning	-		Hea	ivy D's	and the same	m 1	Green Solutions Group	1000			D58	N
Locations	Monthly Cost	Annual Cost	Frequency	Mo	nthly Cost	Annual Cost	Frequency	Monthly Cost	Ar	nual Cost	Frequency	An	nual Cost
1. Coosaw Center	\$125 per spec	NA.	As needed	5	45.00		As needed	\$ 85.00			As needed	5	660.00
2. Booker T Center	\$125 per spec	NA	As needed	5	45.00		As needed	\$ 90.00			As needed	\$	660.00
3. Broomfield Center	\$ 150.00	\$ 1,800.00	2x month	\$	45.00		As needed		5	3,269.03	2x month	\$	660.00
4. Lynn Brown Gym	\$ 1,570.00	\$ 18,840.00	4x/wk/fixbball	5	1,800.00	\$ 21,600.00	4x/wk		5	24,474.25	4x/wk/6xbball	\$	9,000.00
5. Scott Center	\$ 315.00	5 3,780.00	3x/wk	5	480.00	\$ 5,760.00	3x/wk		5	6,445.71	3x/wk	5	4,800.00
6. Seaside Center	\$ 200.00	\$ 2,400.00	1x/wk	5	160.00	\$ 1,920.00	1x/wk		5	4,135.35	1x/wk	5	660.00
7. St. Helena Gym	S 1.225.00	\$ 14,700.00	2x/wk/6xbball	5	840.00	\$ 10,080.00	6x/wk/2 months/2 day/9 months		5	16.078.23	2x/wk/6xbball	NA.	
B. Port Royal Center	\$ 800.00			5	1,002.00	\$ 12,024.00			-		5x/wk	5	9,000.00
9. DSN Building	5 2,930.00	\$ 35,160.00		5	2,420.00	\$ 29,640.00			5	56,740.40		D51	
10. Sheriff's DNA Lab	\$ 200.00	5 2,400.00		5	325.00	\$ 3,900.00	Andrew Co.		5	12,210.24	3x/wk	NA	Table 1
					7 - 7 - 1 - 1						7000000	Sur	oplies:
Monthly Total:	5 7,390.00			5	7,162.00							_	\$6,786.50
Annual Total:	161	5 88,680.00				5 84,924,00			5	142,362.52	\$150 for emergency dearing		
Best and Final for the DNA Lab: 08/09/12		\$4,320				Did not Bid				57,911	3.50 31.47 37.4	NA	

Notes: St. Helena Gym was dropped from the scope of work as well as the Recreation Centers from the RFP. DSN offered to provide the service at a reasonable cost for all the Centers. The Dale Center, Bluffton Center, Burton Wells Senior Center, Burton Wel

The Part Country Branchis Country States Script Country Season States Country States of Trees Son May States to the Country Brayesta.	
Dale Center:	\$4,800
Bluffton Center:	\$10,200
Burton Wells Center:	54,800
DSN Grand Total:	\$ 52,026.50

A total of ten (10) PALS facilities will be serviced by DSN. Carolina Cleaning will service the DNA Lab. DSN will clean their own building.

Sites/Frequency/ Cost

SITE	FREQUENCY	MONTHLY COST	ANNUAL COST	
Broomfield	1 x per month	\$55	\$660	Additional as needed at \$55 each time
Coosaw	1 x per month	\$55	\$660	Additional as needed at \$55 each time
Booker T	1 x per month	\$55	\$660	Additional as needed at \$55 each time
Seaside	1 x per month	\$55	\$660	Additional as needed at \$55 each time
Scott Center	2X per week after 2:00PM	\$400	\$4,800	
Dale Center	2X per week after 2:00PM	\$400	\$4,800	
Lynn Brown	3 X per week	\$750	\$9,000	
Port Royal Center	3 X per week	\$750	\$9,000	
Bluffton Center	3xper week	\$850	\$10,200	
Burton Wells Concession Stand or/ press box	As needed	0	0	\$55 each time as needed
Burton Wells Senior Center	2 x per week	\$400	\$4,800	
TOTAL COST		\$3770.00	\$45,240.00	
Cost Supplies, Equipment, travel	15% of total contract	\$6,786	\$52,026	
Grand Total			\$52,026	

Total Agreement

This agreement constitutes the entire agreement between the parties hereto. No representations, warranties or promises pertaining to this agreement have been made or shall be binding upon any of the parties, except as expressly stated herein.

This agreement shall be construed in accordance and governed by the laws of South Carolina.



COUNTY COUNCIL OF BEAUFORT COUNTY PURCHASING DEPARTMENT

Building 2, 102 Industrial Village Road Post Office Drawer 1228, Beaufort, SC 29901-1228 Phone: (843) 255-2353 Fax: (843) 255-9437

TO:

Councilman Stewart H. Rodman, Chairman, Finance Committee

VIA:

Gary Kubic, County Administrator GKusk

Bryan Hill, Deputy County Administrator David Starkey, Chief Financial Officer

Michael Hatfield, Beaufort County Sheriff's Office

FROM:

Dave Thomas, CPPO, Purchasing Director 977

SUBJ:

Request to Purchase from State Contract Items over \$25,000 from Approved Vendor for

Beaufort County's Sheriff's Office.

DATE:

August 13, 2012

BACKGROUND: The Purchasing Department received a request over \$25,000 from the Beaufort County Sheriff's Office to purchase a Digital Radio Control System from Remotec, Inc., a State Contract vendor. The radio control system will be used by the Sheriff's Office Bomb Squad personnel to remotely control the bomb robot in support of operations. The current radio control system on the robot is over 10 years old and is in need of an upgrade. This new digital radio controller will allow a longer range of use for the robot. It will also allow the robot to be utilized indoors and the capability to control two robots simultaneously. Lastly, the digital controller will produce a clearer picture when performing diagnostics on an explosive device. Remotec is the sole manufacturer and only distributor for this equipment.

STATE CONTRACT VENDOR:

Cost

1. REMOTEC, Inc., Clinton, TN

\$46,839.25

FUNDING AND COST BREAKDOWN:

Digital Remote Control System, Account # 23206-54553, BCSO-SLED-11SHSP07, Total: \$46,839.25.
 This purchase will be made with 100% reimbursable grant funds.

<u>RECOMMENDATION</u>: The Purchasing Department recommends that the Finance Committee approve the contract award to purchase the equipment from the aforementioned vendor for a total amount of \$46,839.25.

cc: Elizabeth Wooten, Richard Dimont Att: Sole Source Form, Price Quote



Non-Competitive Purchases Form



This form shall be completed for any non-competitive purchase over \$2,500 that is not exempt.

(a)A County contract may be awarded without competition when the Purchasing Director determines in writing, after conducting a good faith review of available sources, that there is only one source for the required supply, service, or construction item. The Purchasing Director shall conduct negatiations, as appropriate, as to price, delivery, and terms. A record of sale source procurements shall be maintained as public record and shall list each contractor's name, the amount and type of each contract, a listing of the items procured under each contract, and the identification of each contract file.

(b)Sale source procurement of a used item from the open market may only be considered, provided that:

(1) The using agency recommends purchase; (2) condition of the item is verified by appropriate County official; and (3) price analysis justifies purchase when the following factors are considered: (a) new acquisition price; (b) current book value; and (c) maintenance costs.

Code 1982 SS 12-19 Sec. 2-518 Sole source procurement

The County Council may by resolution, exempt specific supplies or services from the purchasing procedures required in the Code. The following supplies and services shall be exempt from the purchasing procedures required in this division; however, the Purchasing Director for just cause may limit or withdraw any exemption provided for in this section. (1) Works of art for museum and public display (2) Published baoks, library books, maps, periodicals, technical pamphiets (3) Copyrighted educational films, filmstrips, slides and transparencies (4) Pastage stamps and postal fees (5) Professional dues, membership fees and seminar registration fees (6) Medicine and drugs (7) Utilities including gas, electric, water and sewer (8) Advertisements in professional publications or newspapers (8) Fresh fruit, vegetables, meats, fish, milk, bread and eggs (10) Oil company credit cards (11) Articles for commercial sale by all governmental bodies

Code 1982 SS 12-14 Ord. No. 2000-1 S 1, 1-1-0-2000 Sec. 2-514 Exemption from procedures

Notwithstanding any other section of this division, the Purchasing Director may make or authorize others to make emergency procurements of supplies, services, or construction items when there exists a threat to the functioning of country government; for the preservation or protection of property; or for the health, weifore or safety of any person, provided that such emergency procurements shall be made with such competition as is practicable under the circumstances. A written determination of the basis for the emergency and for the selection of the particular contractor shall be included in the contract file. As soon as practicable, a record of each emergency procurement shall be made and shall set forth the contractor's name, the amount and type of the contract, a listing of the items procured under the contract, and the identification number of the contract file.

Code 1982 SS 12-20 Sec. 2-519 Emergency procurements

Requesting Department: SHERIFF'S OFFICE Requested Account Code:
Description of Requested Services DIGITAL RAGIO CONTROL SYSTEM. THIS CONTROLLER WILL ALLOW THE ROBOT TO BE
USED AT A GRENTER DISTANCE BOTH INDOORS AND OUTDOORS. IT WILL ALLOW OUR ROBOT TO
BE USED SIMULTANEOUSLY WITH ANOTHER ROBOT WHEN NEEDED.
Please provide a listing of the items purchased, if additional pages are necessary please attach to this form: Red OIGITAL Red CONTROL SYSTEM
Cost of Requested Services: \$ 43,775.08
Requested Vendor Name: RemoTEC, INC
Requested Vendor Address: 353 JO YARNELL PARKWAY, CLINTON TN 37716 .
Requested Vendor Phone Number: 865-493-0228 Requested Vendor Email Address: Remote C SERVICE M NGC. Lon
Type of Service Requested (Mease check and) Construction Services Supply/Good S
Please attach any documentation provided by the vendor that provides back up for the claims in this document.





Non-Competitive Purchases Form

Please select a reason below as to why this is a non-competitive purchase and provide a brief explanation.

		It is not possible to obtain competition. There is only one source available for the supply, service, or construction item.								
	agency re- analysis ju	The procurement is for a used item from the open market. The item may only be considered if, (1) the using agency recommends purchase, (2) condition of the item is verified by appropriate County official, (3) Price analysis justifies purchase when the following factors are considered: (a) new acquisition price; (b) current book value; and (c) maintenance costs.								
		is a single source purchase. Other sources may be available but purchases are dire cause of factors unique to Beaufort County. Please select an option below:	cted to one							
	\boxtimes	Standardization								
		Warranty								
		Other, if selected please specify below.								
	An emerg	ency exists that threatens the functioning of County government.								
	An emerg	ency exists that threatens the preservation or protection of County property.								
	An emerg	ency exists that threatens the health, welfare or safety or any person within the Co	ounty.							
	What	t steps have been taken to verify that these features are not available elsewhere	7							
\boxtimes	Other brands/manufacturers were examined (please list names and contact information, and explain why they are not suitable for use by the County-attach additional pages as necessary):									
		ROBOTIES (716-832-4600) THIS SYSTEM IS NOT MANUFACTURED LATERATE OF BUT THE SAME MANUFACTURED OF B								
	Other ven	dors were contracted (please list names and contact information and explain why eet the needs of the County-attach additional pages as necessary):								
		Dtro-								
Reques	ter Name: CA)	7. SE-TT JOHNSON Requester Signature: P#8/	Date: 3- 1-17							
Departr	nent Head Nar	me: Department Head Signature:	Date:							





Non-Competitive Purchases Form For Purchasing Completion only:

Date Received in Purchasing Department:	
Reviewed by Purchasing Department for completeness	
Date:	
Reviewed by:	
Verified that this is the only source: Yes No	
Comments:	
Purchasing Director or His Designee Approval Signature:	
Associated Purchase Orders Number:	
Associated Contract Number:	

SOUTH CAROLINA LAW ENFORCEMENT DIVISION

NIKKI R. HALEY Governor



MARK A. KEEL Chief

June 21, 2012

Sheriff P. J. Tanner Beaufort County Sheriff's Office Post Office Box 1758 Beaufort, SC 29901

Re: State Homeland Security Grant 11SHSP07 Low Country Regional Bomb/SWAT Team Enhancements

Dear Sheriff Tanner:

We have reviewed and approved your request on the sole source purchase of a digital radio controller for the Remotec F6A Robot from Remotec for \$43,775.00.

Your commitment to addressing the homeland security needs in your community and throughout South Carolina is appreciated. If you have any questions in the future about the grant, please call me at (803) 896-7021.

Sincerely,

Bob Connell, Program Manager Homeland Security Program Office

Cc: Grant File



JUN 2 8 2012

Beaufort County sheriff's Office





S.C. Law Enforcement Division

STATE HOMELAND SECURITY GRANT PROGRAM SOLE SOURCE PROCUREMENT FORM

Use of sole source procurement is discouraged. If, after completion of the competitive bidding process, only one responsive hid is received (less than two complete competitive hids received), then this is a sole source procurement (based on the Office of Management and Budget Circular 66). Sole source procurement will be awarded only under exceptional circumstances and must follow precisely the procedure set forth in the South Carolina Consolidated Procurement Code and the federal requirements as outlined below:

- All sole source procurement requires the explicit prior written approval of the State Administrative Agency (SAA)-SLED.
- This form requesting any sole source procurement approval must be submitted to SLED by the Procurement Officer for the
 subgrantee's unit of government prior to purchase and follow the requirements according to dollar amounts as outlined in the State
 Homeland Security Grant Program Procurement Procedures. This form must also contain sufficient documentation to justify the
 request and should address the following information:
 - Brief description of the program;
 The Beaufort County S/O Bomb Squad is upgrading their capabilities and is need of a Digital Radio Controller for the Remotec F6A Rubot.
 - Complete description of requested line item(s) as they are listed in the grant application, and costs for which the sole source procurement is being sought;
 Remotec, INC/Digital Radio Controller/\$43,775.00
 - c. Explanation of need to contract noncompetitively to include the expense of the contractor, management, responsiveness, knowledge of program, and experience of contractor personnel; Remotec INC is the manufacturer and only distributor of this item. They produce this item for Bomb Squads across the country.
 - d. Time constraints such as when contractual coverage is required and why, impact on the program if dates are not met, time it would take another contractor to reach the same level of competence (equate to dollars if desired):
 None
 - e. Uniqueness:

This Digital Radio Controller will allow a longer range of use for the robot. It will allow the robot to be used indoors and our robot will able to be used simultaneously with another robot.

Other points that should be expressed to substantiate the request; and.
 The current RF Radio on the robot is over 10 years old and is need of an apgrade.

g. A declaration that this action is in the "best interest" of the agency. This information has been researched and is factual.

This information has been researched and is factual.

Project Director

Date

Grant Number 11 5HSP 07

State Homeland Security Grant Program Point of Contact

Donna Strange, Senior Accountant SLED Homeland Security Grants Administration



Northrop Grumman Corporation Mission Systems

Renotec 353 JD Yarneli Parkwey Clinton, TN 37716 (865) 483-0228 (965) 463-1426 Fax

April 26, 2012

Beaufort Sheriffs Office:

REMOTEC, A Subsidiary of Northrop Grumman, is the sole manufacturer and distributor for the ANDROS line of hazardous duty robots including the ANDROS RONS, Wolverine, Mark V-A1, F6A, F6B, Mini-ANDROS II and HD-1 Robot Systems including all related upgrades, accessories, parts, training, refurbishments and service. This applies to you in relation to Quote: Q-7737 for the upgrade to F6A+ (aka F6B) for your two F6A's (Ser #FS772-01 & F5773-01N010305)

Our COFDM 5 watt Hybrid Radio System (Part Number C2456-8440) is a Radio System designed and produced by Remotec exclusively for Mobile robotic platforms and unmanned ground vehicle systems. (Patent No 7633852)

Our ANDROS Robots are in use by police departments and many different organizations in 52 countries around the world. Some of these organizations include all branches of the U.S. Military, the Federal Bureau of Investigation and the U.S. Secret Service.

REMOTEC's ANDROS systems have a unique articulated track design, which is patented under U.S. Patent No. 4,746,977, Patent No. 4,923,831 and Patent No. 5,022,812. REMOTEC is the only manufacturer that offers the articulated track design.

REMOTEC does not have any product dealers or resellers within the United States. All parts are sold and all maintenance is performed directly from REMOTEC's facility located in Clinton, Tennessee. If you have any questions, please feel free to contact me at (865) 483-1492.

Sincerely,

Bryan Gansner Service Tech Remotec, Inc



Remotec

REMOTEC, INC. SERVICE DEPARTMENT QUOTE

353 J.D. Yarnell Pkwy

Clinton, TN 37716

Phone: (865) 483-1492 (865) 483-1436

E-mail: RemotecService@NGC.com

Attn: Bob McElhaney

CMPNY: Beaufort County Sheriff's Office

ATTN: Rich Menendez ADDR: 2001 Duke Street

Beaufort SC.

29902

PHONE: 843 255 3705 FAX: 843 683 0021

Email: rmenendez@bcgov.net Date: 4/26/2012

Terms: Net 30 Days

Prices are F.O.B. Clinton, TN

Delivery: 160 Days After Receipt of Order

Or Sooner

This pricing is valid for 90 days.

ROBOT MODEL: ROBOT SIN:

4758

QUOTE #

Q-8569A

RMAS

N/A

FBA

PA/	$\sim =$	-	\sim	

in the design	PAGE 1 OF 1						
ITEM	DESCRIPTION	PART NO.	QTY.	U	NIT PRICE	TO	TAL PRICE
1	Hybrid Radio Control System	C2456-8440-XXXXXX	1	S	41,500.00	\$	41,500.00
2	Case For Hybrid Radio	CASE-024	1	\$		\$	
3	Power Supply Upgrade Kit	82455-8590	1	\$	2,125.00	\$	2,125.00
						5	
						S	. 4
						\$	
						\$	
						S	+
						\$	
						S	*
						\$	+
						S	
					\$		
						\$	
						\$	-
						\$	
						\$	

FedEx	\$ 150.00
TAX	\$
TOTAL COST	\$ 43,775.00

⁽¹⁾ Prices listed are for sales in U.S.A. only. Export prices are available upon request.

⁽²⁾ Add travel, labor and subsistence costs if training is located at customer's facility.

⁽³⁾ All products have a one-year warranty. Extended Maintenance Contracts are available.
(4) Prices are based upon acceptance of REMOTEC's Terms and Conditions (attached). Any deviation from these conditions may result in a price increase.

⁽⁵⁾ The prices contained herein are budgetary, are submitted for planning purposes only and are not to be construed as a firm quotation. Any resultant contract shall be contingent upon negotiation of mutually acceptable terms and conditions.



COUNTY COUNCIL OF BEAUFORT COUNTY PURCHASING DEPARTMENT

Building 2, 102 Industrial Village Road Post Office Drawer 1228, Beaufort, SC 29901-1228 Phone: (843) 255-2353 Fax: (843) 255-9437

TO:

Councilman Stewart H. Rodman, Chairman, Finance Committee

VIA:

Gary Kubic, County Administrator

Bryan Hill, Deputy Administrator

David Starkey, Chief Financial Officer Of Phillip Foot, Public Safety Director (2017)

Tallulah Trice, Animal Shelter Director Int

FROM:

Dave Thomas, Purchasing Director 944

SUBJ:

Contract Award Recommendation for Veterinarian Services for the Beaufort County

Animal Shelter

DATE:

August 14, 2012

BACKGROUND. Beaufort County issued a Request for Proposals (RFP) from qualified vendors to provide Veterinarian services for the Beaufort County Animal Shelter. One proposal was received by the Hilton Head Humane Association (HHHA) and subsequently evaluated by a selection committee. The selection committee consisted of the following County staff: Phillip Foot, Public Safety Director, Tallulah Trice, Animal Shelter Director, and Dave Thomas, Purchasing Director. The evaluation committee reviewed the proposal and interviewed the Hilton Head Humane Association. The Association will provide veterinarian services as outlined in the RFP. The Association will provide two licensed veterinarians and staff in support of the Animal Shelter. The Association proposes to furnish 5 hours per week of veterinary services to the County, the time apportioned between the two veterinarians at a cost of \$60/hour or \$15,600 annually. Any additional hours will be charged at the rate of \$60/Hour. These services would include the following: Consultation/training, examinations, recommendations for treatment, diagnosis, non-routine (not spay/neuter) surgeries. Other procedures are quoted separately in attachment 1. The total estimated cost for the first 10 month period is \$45,000. The contract term will begin September 1, 2012 and expire on June 30, 2013, with four (4) more one year annual renewals subject to County Council approval.

VENDOR INFORMATION

COST

Hilton Head Humane Association, HHI, SC

\$45,000

FUNDING: Account 43180-51160 Professional Services

<u>RECOMMENDATION</u>: The Finance Committee approves the annual contract with the Hilton Head Humane Association to provide Veterinarian services for the Animal Shelter in the estimated amount of \$45,000.

ce: Elizabeth Wooten, Richard Dimont

Att: Attachment 1, Proposal Pricing Information

Attachment 1 Unit Pricing for Services Provided by Qualified Veterinarians

Prices indicated herein reflect strict compliance with terms, conditions, provisions and specifications of the RFP, or with exception detailed in an enclosure appended hereto. Quote all prices for services rendered at Veterinarian's Office unless specifically noted otherwise.

TYPE OF WORK	UNIT PRICE
Examinations, Lab/Tests (please quote per occurrence fee for each	
item listed below:	Included
Blood Drawing & Processing	\$
Canine Fecal Cytology	\$_44.00 *
Canine Fecal Parasite Exam	\$_25.00 *
Complete Blood Count	\$_26.00
Ear Cytology	\$_70.25 *
Feline Fecal Cytology	\$_44.00 *
Feline Fecal Parasite Exam	\$_25.00 *
Heartworm Blood Exam	\$6.00 *
Office Exam, Emergency	\$_Included *
Office Exam, Routine	\$_Included
Office Re-Exam	\$_Included
Radiology	\$
Radiology, additional film, each	\$_5.00
Urinalysis/Sediment	5_20.25 *
Vaccinations (Please quote per occurrence fee for each item below):	
Administer and/or supervise Rabies inoculations (Vaccines and supplies are provided by BCAS)	S Included
	Examinations, Lab/Tests (please quote per occurrence fee for each item listed below: Blood Drawing & Processing Canine Fecal Cytology Canine Fecal Parasite Exam Complete Blood Count Ear Cytology Feline Fecal Cytology Feline Fecal Parasite Exam Heartworm Blood Exam Office Exam, Emergency Office Exam, Routine Office Re-Exam Radiology Radiology, additional film, each Urinalysis/Sediment Vaccinations (Please quote per occurrence fee for each item below): Administer and/or supervise Rabies inoculations (Vaccines and supplies are

^{*} see attached Deviations from terms Page 8

5 Included * 2.2 Heartworm treatment Miscellaneous Services (Please quote per occurrence fee for each item listed below: 175 * Autopsy not available * After Hours Trip Charge Spay/Neuter (including materials associated with surgery and post surgery see attached pg. pain medications) 20.00 per hour Canine Anesthesia-Isoflurane or equal Included Health Certificate Feral TNR fee(including materials associated with surgery, pain medications, no charge FELV/FVRCP test, vaccines, and ear tipping) 25-50 Hospital Stay, Per Day Consulting Services (Please quote an ANNUAL fee for each item below:) < 2,400.00 Use of veterinarian's license to order controlled substances for each as euthanasia serum, tranquilizers, and medications for shelter dogs (license to be posted on-site at Beaufort Animal Shelter) 600.00 Oversees administration of Beaufort County inventory sheets, approves orders for replacement drugs provides advice on administration of drugs (All meds, inventoried and drug logs shall be housed in a secured location at the Beaufort county Animal Shelter.) not available * Consultation Services for raids performed by Beaufort County Animal Control Department (Doctor required to evaluate animal at the County Shelter.) < included Consultation services for injured animals (Maybe at the County Shelter or telephone).

* see attached Deviations from terms Page

Spay/ Neuter Pricing

RFP# 1343180071201

Pricing includes materials associated with surgery and post surgery pain medications. Rabies vaccines will also be given at time of surgery, if needed, at no extra charge.

Male cat	\$ 40.00
Female cat	\$ 50.00
Male dog	\$ 55.00
Female dog	\$ 65.00

additional charges that may apply:

pregnancy \$ 10.00 retained testicle \$ 10.00

Deviations from terms, conditions, provisions, specifications and enclosed contract RFP# 1343180071201

Page #	Item	Description	Explanation of differences
12	1.2, 1.3, 1.5, 1	.6, 1.7, 1.8, 1.14	Prices quoted are based on cost if sent
		Laboratory tests	to outside lab, however shelter staff
			can be trained to perform these tests in house.
12	1.9	Office Exam, Emergency	Price included in yearly fee but only
			available during business hours
13	2.2	Hearworm treatment	Procedure to be performed at
			discretion of veterinarian. Procedure
			included in yearly fee, however
			medications and supplies for treatment
			as well as housing for animal must be
			provided by the county.
		Autopsy	Procedure may be done at pathology
		= 57 E9	lab at discretion of veterinarian and
			county would need to provide
			transportation of animal to lab in Columbia.
		After Hours Trip Charge	Service not available
		Feral Cat TNR	Service is free but available by
			appointment only, maximum
			20 per week and must arrive in a trap.
		Hospital stay per day	Cost determined by level of care
			needed and available only when space permits.
		Use of veterinarian's	Use of controlled substance is limited to qualified
		license to order controlled	animal shelter staff approved by our veterinarians
		substances	and will be limited to use on the shelter premises
			only. The county is urged to pursue obtaining the
			necessary controlled substance licenses for the
			purpose of obtaining medications needed for
			euthanasias as permitted by SC law.
	Consu	Itation services for raids	Service not available
	perfor	med by Beaufort County	
	A. A	l Control Department	
	Consu	Itation services for injured	Included in yearly fee but must be during



COUNTY COUNCIL OF BEAUFORT COUNTY PURCHASING DEPARTMENT

Building 2, 102 Industrial Village Road Post Office Drawer 1228, Beaufort, SC 29901-1228 Phone: (843) 255-2353 Fax: (843) 255-9437

TO:

Councilman Stewart H. Rodman, Chairman, Finance Committee

VIA:

Gary Kubic, County Administrato Kusic

Bryan Hill, Deputy Administrator

David Starkey, Chief Financial Officer

Suzanne Gregory, Employee Services Director

FROM:

Dave Thomas, Purchasing Director DH

SUBJ:

Request to Renew the Employee Health Benefit Consulting Services Contract with

Gallagher Benefit Consultants for Beaufort County

DATE:

August 14, 2012

BACKGROUND. The Purchasing Department received a request from the Employee Services Director to renew the annual contract for benefit consulting with Gallagher Benefit Services. There are no changes to the scope of services or cost increases. The contractor will again this year provide benefit and consulting services for all lines of coverage. They will assist in plan design; plan changes, contract negotiations, and open enrollment, as well as any needed product marketing. They provide information and updates on changes in insurance trends, as well as guidance in the legal environment with mandates such as Federal Healthcare and HIPAA compliance. The contract term will cover the current fiscal year and expire on July 31, 2013, with two more one-year annual renewals subject to County Council approval.

VENDOR INFORMATION

COST

Gallagher Benefit Services, Inc., Charlotte, NC

\$85,000

FUNDING: Account 14020-51160 (Professional Services)

<u>RECOMMENDATION</u>: The Finance Committee approves and recommends to County Council the annual contract renewal with Gallagher Benefit Consultants to provide Benefit Consulting Services for the Employee Services Department in the amount of \$85,000.

ec: Elizabeth Wooten, Richard Dimont

RESOLUTION

In accordance with Section I of Ordinance 2012/7 County Council of Beaufort County hereby adopts the following millage rates for Fiscal Year 2012/2013:

		As Adopted 1	As Revised
County Operations		40.21	40.21
Purchase of Real Property Program		3.87	3.87
County Debt Service		4.44	4.44
Adopted this day of August,	2012.		
	COUNTY CO	UNCIL OF BEAU	FORT COUNTY
	By:		
	Wm.	Weston J. Newtor	n, Chairman
ATTEST:			
Suzanne M. Rainey, Clerk to Council			

¹ Ordinance 2012/7, adopted June 11, 2012

RESOLUTION

In accordance with Section I of Ordinance 2012/7 County Council of Beaufort County hereby adopts the following millage rates for Fiscal Year 2012/2013:

	As Adopted ¹	As Revised
Bluffton Fire District Operations	20.49	20.49
Bluffton Fire District Debt Service	0.00	0.00
Burton Fire District Operations	58.21	58.21
Burton Fire District Debt Service	5.53	5.53
Daufuskie Island Fire District Operations	33.07	33.07
Daufuskie Island Fire District Debt Service	0.00	0.00
Lady's Island/St. Helena Fire District Operations	33.34	33.34
Lady's Island/St. Helena Fire District Debt Service	1.50	1.50
Sheldon Fire District Operations	33 11	33 11
Sheldon Fire District Debt Service	2.18	2.18

Adopted this ____ day of August, 2012.

COUNTY COUNCIL OF BEAUFORT COUNTY

By:		
	Wm. Weston J. Newton, Chairman	

ATTEST:

Suzanne M. Rainey, Clerk to Council

¹ Ordinance 2012/7, adopted June 11, 2012

RESOLUTION

In accordance with Section I of Ordinance 2012/8 County Council of Beaufort County hereby adopts the following millage rates for Fiscal Year 2012/2013:

		As Adopted 1	As Revised ²
School Operations		92.26	91.26
School Bond Debt Service		28.00	28.00
Adopted this day of August, 2	2012.		
	COUNTY COUNCI	L OF BEAUFO	RT COUNTY
	By:		<u>.</u>
	Wm. Westo	n J. Newton, Ch	aırman
ATTEST:			
Suzanne M. Rainey, Clerk to Council			

¹ Ordinance 2012/8, adopted June 25, 2012

² Consideration of third and final reading to occur August 27, 2012.

Finance Committee August 20, 2012

Topic: Transfer Notification of \$130,177 of FY 2013 Budget Monies from Magistrate's Court to Sheriff's office for Magistrate Security

Broken down as follows (all from/to accounts are general fund accounts):

\$91,000 from 11101-50020 (Beaufort Magistrate – Salaries and Wages) to 21051-50020 (Sheriff – Salaries and Wages)

\$5,642 from 11101-50100 (Beaufort Magistrate – FICA) to 21051-50100 (Sheriff – FICA)

\$1,320 from 11101-50110 (Beaufort Magistrate – Medicare) to 21051-50110 (Sheriff – Medicare)

\$10,056 from 11101-50130 (Beaufort Magistrate – PORS – Police Officers Retirement System) to 21051-50130 (Sheriff – PORS – Police Officers Retirement System)

\$17,000 from 19199-50140 (General Government Pooled Benefits – Employer Group Insurance) to 29299-50140 (Public Safety Pooled Benefits – Employer Group Insurance)

\$4,996 from 19199-50150 (General Government Pooled Benefits – Employer Workers Comp Insurance) to 29299-50150 (Public Safety Pooled Benefits – Employer Workers Comp Insurance)

\$164 from 19199-50170 (General Government Pooled Benefits – Unemployment Insurance) to 29299-50170 (Public Safety Pooled Benefits – Unemployment Insurance)

Beaufort County State Accommodations Tax June 30, 2012 - Preliminary & Unaudited

Description	State A-Tax
Beginning Fund Balance	251,812
Revenues	
State Accomodations Tax Fund Revenues	939,935
Expenditures	
Subsidies to Others	
Direct Subsidies	
Art League of Hilton Head - New Fine Arts Craft Guild and Show	(1,000
Arts Center of Coastal Carolina - Tourism Marketing	(8,000
Arts Council of Beaufort County - National Arts Marketing Campaign	(6,150
Beaufort Art Association - Rack Card for Galleries	(500
Beaufort County Black Chamber of Commerce - Cultural Tourism Marketing	(25,000
Beaufort County Historical Society - Historic Markers	(4,000
Beaufort County Soil & Conservation - Blueways Phase III	(1,500
Beaufort Film Festival - Beaufort International Film Festival	(5,000
Beaufort Regional Chamber of Commerce - Tourism Marketing for FY 2011-2012	(50,000
Bluffton Historical Preservation Society - Welcome Center/Heyward House	(10,000
Boys & Girls Club of the Lowcountry - Sea Islands 100 Bike Event	(3,000
Coastal Discovery Museum - Cultural and Eco-Tourism Program	(8,500
Community Foundation of the Lowcountry - Public Art Exhibit	(10,000
Daufuskie Island Foundation - Daufuskie Day	(1,500
Friends of Hunting Island - Pelican Plunge, 5K, and Sand Sculpture Events	(7,500
Exchange Club of Beaufort - Ghost Tours	(1,150
Heritage Library Foundation - Fort Mitchell Refurbishment	(2,500
Hilton Head Choral Society - 2012 Concerts Marketing	(1,200
Hilton Head Island-Bluffton Chamber of Commerce - Beaufort County Freedom F	(30,000
Hilton Head Island Concours D'Elegance - Concours D'Elegance & Motoring Festiv	(9,000
Hilton Head Symphony Orchestra - 2012 International Piano Competition	(4,000
Historic Beaufort Foundation - Fall Festival of Houses and Gardens	(3,200
Historic Bluffton Arts and Seafood Festival - Bluffton Arts and Seafood Festival	(2,500
Literacy Volunteers of the Lowcountry - Storytelling Festival	(2,500
Lowcountry Estuarium - Advertising	(3,600
Lowcountry Resort and Tourism - Promotion of Beaufort County	(15,000
Main Street Beaufort USA - Ad Campaign	(9,200
Main Street Youth Theater - Disney's Beauty and the Beast	(1,500
Mitchelville Preservation Project - Mitchelville Park	(10,000
Old Village Association of Port Royal - Port Royal Visitors Center	(3,000
Penn Center - Heritage Days 150th Anniversary	(10,000
The Sandbox - Summer Fun Series	(2,000
HHI - Bluffton Chamber of Commerce	400000000
Hilton Head Island-Bluffton Chamber of Commerce	(137,240
Beaufort Chamber of Commerce	MANAGE *****
Beaufort Regional Chamber of Commerce	(137,240
	(526,480

Other Financial Uses

Transfers to County General Fund	
Transfers to General Fund	

(70,746)

Total Revenues	939,935
Total Expenditures	(597,226)
Net Revenues (Expenditures)	342,709
Ending Fund Balance	594,521

Vendor Totals for FY 2012

Beaufort County	(70,746)
Art League of Hilton Head	(1,000)
Arts Center of Coastal Carolina	(8,000)
Arts Council of Beaufort County	(6,150)
Beaufort Art Association	(500)
Beaufort County Black Chamber of Commerce	(25,000)
Beaufort County Historical Society	(4,000)
Beaufort County Soil & Conservation	(1,500)
Beaufort Film Festival	(5,000)
Beaufort Regional Chamber of Commerce	(187,240)
Bluffton Historical Preservation Society	(10,000)
Boys & Girls Club of the Lowcountry	(3,000)
Coastal Discovery Museum	(8,500)
Community Foundation of the Lowcountry	(10,000)
Daufuskie Island Foundation	(1,500)
Friends of Hunting Island	(7,500)
Exchange Club of Beaufort	(1,150)
Heritage Library Foundation	(2,500)
Hilton Head Choral Society	(1,200)
Hilton Head Island-Bluffton Chamber of Commerce	(167,240)
Hilton Head Island Concours D'Elegance	(9,000)
Hilton Head Symphony Orchestra	(4,000)
Historic Beaufort Foundation	(3,200)
Historic Bluffton Arts and Seafood Festival	(2,500)
Literacy Volunteers of the Lowcountry	(2,500)
Lowcountry Estuarium	(3,600)
Lowcountry Resort and Tourism	(15,000)
Main Street Beaufort USA	(9,200)
Main Street Youth Theater	(1,500)
Mitchelville Preservation Project	(10,000)
Old Village Association of Port Royal	(3,000)
Penn Center	(10,000)
The Sandbox	(2,000)
	(597,226)

Beaufort County Potential/Required Borrowing Detail August 20, 2012

				Additional	Additional	Additional	Additional	Additional
				Millage	Millage	Millage	Millage	Millage
	Estimated Remaining	Currently Available	Estimated Required	Requirement	Requirement	Requirement	Requirement	Requirement
Project	Cost	Funds	Borrowing	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018
Courthouse Reskin*	14,288,500	10,416,659	3,871,841	0.00	0.20	0.19	0.18	0.17
Coroner's Office Renovations**	850,000	712,943	137,057	0.00	0.01	0.01	0.01	0.01
Myrtle Park Renovations***	850,000	156,592	693,408	0.00	0.03	0.03	0.03	0.03
	15,988,500	11,286,194	4,702,306	0.00	0.24	0.22	0.22	0.21

^{* -} Currently available funds include \$5,416,659 in settlement monies and \$5,000,000 in St. Helena Library transfer monies (as that project is now grant funded)

Note: Millage requirements do not take reassessment into account (for comparability), but do account for TIFs ending.

^{** -} See available Available CIP detail.

^{*** -} Current available funds are the unexpended portion of 2005 GO bond Southern County Office Space project monies

Unaudited Beaufort County Available CIP Summary FY 2012 as of June 30, 2012

Account	Account Description	Encumbered to Date	Amount Available	Notes
11432-54451 Dat	ufuskie Property Development	295,387	-	Inactive Since 4/2011
11432-56000 Ret	tainage	-	141	Retainage - Available
11435-54424 Rer	novations - EMS	-	65,415	Inactive Since 12/2009
11435-54425 Rer	novations - Building and Grounds	-	14,070	Inactive Since 12/2010
11435-54427 Rer	novations - Human Services Building	-	68,562	Inactive Since 6/2010
11435-56000 Ret	tainage	-	68,724	Retainage - Available
11436-56000 Ret	tainage	-	10,144	Retainage - Available
11437-54201 Spe	ecial Capital Equipment - ITS Camera	-	6,321	Inactive Since 3/2011
11437-56000 Ret	tainage	-	26,069	Retainage - Available
11439-54209 Spe	ecial Capital Equipment - MDCs	-	13,348	Available
11439-54210 Spe	ecial Capital Equipment - Solid Waste	-	15,000	Inactive - Monies never utilized
11439-54420 Rer	novations - Staff Services	-	23,411	Inactive - Monies never utilized
11439-54425 Rer	novations - Arthur Horne Building	-	90,383	Inactive - Place holder if HVAC fails
11439-56000 Ret	tainage	-	15,968	Retainage - Available
		295,387	417,556	
		Total Available	712,943	